COMMITTEE ON LEGISLATIVE RESEARCH OVERSIGHT DIVISION

FISCAL NOTE

L.R. No.:1651-01Bill No.:HB 654Subject:Housing; Insurance - Property; Property, Real and PersonalType:OriginalDate:March 7, 2005

FISCAL SUMMARY

| ESTIMATED NET EFFECT ON GENERAL REVENUE FUND | | | | |
|---|---------|---------|---------|--|
| FUND AFFECTED | FY 2006 | FY 2007 | FY 2008 | |
| | | | | |
| Total Estimated Net Effect on General Revenue | | | | |
| Fund | \$0 | \$0 | \$0 | |

| ESTIMATED NET EFFECT ON OTHER STATE FUNDS | | | |
|--|------------|------------|------------|
| FUND AFFECTED | FY 2006 | FY 2007 | FY 2008 |
| Insurance Dedicated | (\$69,317) | (\$83,180) | (\$83,180) |
| | | | |
| Total Estimated Net Effect on <u>Other</u> State Funds | (\$69,317) | (\$83,180) | (\$83,180) |

Numbers within parentheses: () indicate costs or losses. This fiscal note contains 3 pages.

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| ESTIMATED NET EFFECT ON FEDERAL FUNDS | | | |
|---------------------------------------|--|--|--|
| FY 2006 FY 2007 FY 2008 | FUND AFFECTED | | |
| | | | |
| \$0 \$0 \$0 | Total Estimated Net Effect on <u>All</u> Federal Funds | | |
| \$0 \$0 | Net Effect on <u>All</u> Federal Funds | | |

| ESTIMATED NET EFFECT ON LOCAL FUNDS | | | |
|-------------------------------------|---------|---------|---------|
| FUND AFFECTED | FY 2006 | FY 2007 | FY 2008 |
| Local Government | \$0 | \$0 | \$0 |

FISCAL ANALYSIS

ASSUMPTION

Officials from the **Department of Insurance (INS)** state the numbers of individuals licensed as title producers has remained relatively constant. Licenses are renewed biennially. Currently, there are 4,450 individuals licensed. The INS estimates 150 licenses may not be renewed due to the new licensing exemptions. Revenue would decrease by \$7,500 annually (150 individuals/2 years = 75 individuals/year X \$100 licensing fee). The INS estimates 88% of all licensed title insurers are residents of the state. For renewals or new applications, 1,892 resident individuals (4,450 individual licensees - 150 non-renewals per 2 year cycle = 4,300 individuals/2 years = 2,150 individuals/year renewals or new applications X 88% = 1,892) would pay a reduced fee of \$60. This would result in an annual revenue loss of \$75,680 (1,892 individuals/year X \$40) to the INS. The total annual revenue loss to the INS would be \$83,180 (\$7,500 for licenses not renewed + \$75,680 reduction in license fees).

| ESTIMATED NET EFFECT ON INSURANCE DEDICATED FUND | <u>(\$69,317)</u> | <u>(\$83,180)</u> | <u>(\$83,180)</u> |
|---|-------------------|-------------------|-------------------|
| Income - Department of Insurance Reduction in license fees | <u>(\$69,317)</u> | <u>(\$83,180)</u> | <u>(\$83,180)</u> |
| INSURANCE DEDICATED FUND | (10 Mo.) | | |
| FISCAL IMPACT - State Government | FY 2006 | FY 2007 | FY 2008 |

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| FISCAL IMPACT - Local Government | FY 2006 (10 Mo.) | FY 2007 | FY 2008 |
|----------------------------------|---------------------|------------|------------|
| | <u>\$0</u> | <u>\$0</u> | <u>\$0</u> |

FISCAL IMPACT - Small Business

The proposal may impact small businesses title agencies or title insurers who pay title insurance license fees for their employees.

DESCRIPTION

This proposal exempts escrow processors, clerical staff, and technical support employees who work for a title agency or title insurer from title insurance licensing requirements as long as they do not quote or negotiate rates or coverages. The fee charged to obtain a license is reduced from \$100 to \$60 for Missouri residents. The fee change will not apply to nonresidents.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

SOURCES OF INFORMATION

Department of Insurance

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HW-C:LR:OD (12/02)