

SECOND REGULAR SESSION
HOUSE COMMITTEE SUBSTITUTE FOR
HOUSE BILL NO. 1056
97TH GENERAL ASSEMBLY

4626H.03C

D. ADAM CRUMBLISS, Chief Clerk

AN ACT

To amend chapter 620, RSMo, by adding thereto one new section relating to the Missouri Business Recruiters Act.

Be it enacted by the General Assembly of the state of Missouri, as follows:

Section A. Chapter 620, RSMo, is amended by adding thereto one new section, to be known as section 620.1600, to read as follows:

620.1600. 1. This section shall be known and may be cited as the “Missouri Business Recruiters Act”.

2. The program established under this section shall create private contractor positions for business recruiters. A business recruiter that attracts an out-of-state business or company to relocate to Missouri shall receive compensation for every new job in Missouri within the business or company that is relocated to Missouri equal to two percent of the salary or wages for each new job. The compensation shall be a one-time payment per new job in Missouri and shall be subject to the following restrictions:

(1) The new job in Missouri must:

(a) Pay wages that meet or exceed the average wage in the county to which the job is relocated;

(b) Be maintained for at least one year before the business recruiter is eligible to receive the compensation identified this section; and

(c) Be a full-time position.

3. There is hereby created in the state treasury the “Missouri Business Recruiters Fund”, which shall consist of money collected under this section. The state treasurer shall be custodian of the fund. In accordance with sections 30.170 and 30.180, the state treasurer may approve disbursements. The fund shall be a dedicated fund, and money in the fund shall be used solely for the administration of this section. The state treasurer shall

EXPLANATION — Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted from the law. Matter in **bold-face** type in the above bill is proposed language.

20 invest moneys in the fund in the same manner as other funds are invested. Any interest
21 and moneys earned on such investments shall be credited to the fund.

22 4. The department of economic development shall administer the program
23 established in this section. The department shall create a business recruiter application
24 process. A private contracted business recruiter shall apply to become a Missouri business
25 recruiter under guidelines developed by the department. The guidelines shall include a
26 provision whereby a business recruiter notifies the department that he or she is
27 communicating with a particular out-of-state business or company for the purpose of
28 attracting that business or company to relocate to Missouri.

29 5. Upon relocation, the employer shall withhold two percent of the salary or wages
30 for each new job in Missouri relocated under this program and forward the funds to the
31 department to deposit into the "Missouri business recruiters fund" established in
32 subsection 3 of this section. Funding for the "Missouri business recruiters act" shall begin
33 to accrue on the day work is performed on the new job in Missouri. The department shall
34 track employer contributions and ensure that any moneys paid to the business recruiter
35 do not exceed the amount that has been deposited by the employer. A business recruiter
36 shall not receive any compensation under the program unless he or she has obtained a
37 statement from the department of revenue that the business recruiter owes no tax due
38 under sections 144.010 to 144.510 or sections 143.191 to 143.261. At the time all
39 requirements of the "Missouri business recruiters act" have been met, the department shall
40 compensate said business recruiter equal to two percent of the salary or wages for each
41 new job in Missouri within the relocated business or company whose relocation is
42 attributable to the business recruiter. No more than three million dollars in the aggregate
43 may be paid as compensation under this program per year.

44 6. The office of administration shall advertise the position of business recruiter in
45 the same manner as any other job opening or business procurement.

46 7. Under section 23.253 of the Missouri sunset act:

47 (1) The provisions of the new program authorized under this section shall
48 automatically sunset four years after the effective date of this section unless reauthorized
49 by an act of the general assembly;

50 (2) If such program is reauthorized, the program authorized under this section shall
51 automatically sunset twelve years after the effective date of the reauthorization of this
52 section; and

53 (3) This section shall terminate on September first of the calendar year immediately
54 following the calendar year in which the program authorized under this section is sunset.

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