COMMITTEE ON LEGISLATIVE RESEARCH OVERSIGHT DIVISION

FISCAL NOTE

<u>L.R. No.:</u> 6056-01 <u>Bill No.:</u> HB 2323

Subject: Business and Commerce; Economic Development

Type: Original

Date: February 4, 2016

Bill Summary: This proposal creates the Missouri International Business Advertising

Fund to be used to attract international businesses to Missouri.

FISCAL SUMMARY

ESTIMATED NET EFFECT ON GENERAL REVENUE FUND				
FUND AFFECTED	FY 2017	FY 2018	FY 2019	
General Revenue	\$0 or (Unknown)	\$0 or (Unknown)	\$0 or (Unknown)	
Total Estimated Net Effect on General Revenue	\$0 or (Unknown)	\$0 or (Unknown)	\$0 or (Unknown)	

ESTIMATED NET EFFECT ON OTHER STATE FUNDS				
FUND AFFECTED	FY 2017	FY 2018	FY 2019	
Missouri International Business Advertising*	\$0	\$0	\$0	
Advertising	30	Ψ0	ΨΟ	
Total Estimated Net Effect on Other State Funds	\$0	\$0	\$0	

^{*}Transfers In and Costs net to zero.

Numbers within parentheses: () indicate costs or losses. This fiscal note contains 5 pages.

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ESTIMATED NET EFFECT ON FEDERAL FUNDS				
FUND AFFECTED	FY 2017	FY 2018	FY 2019	
Total Estimated Net Effect on <u>All</u> Federal Funds	\$0	\$0	\$0	

ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)			
FUND AFFECTED	FY 2017	FY 2018	FY 2019
Total Estimated Net Effect on FTE	0	0	0

☐ Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$100,000 in any of the three fiscal years after implementation of the act.

ESTIMATED NET EFFECT ON LOCAL FUNDS				
FUND AFFECTED	FY 2017	FY 2018	FY 2019	
Local Government	\$0	\$0	\$0	

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FISCAL ANALYSIS

ASSUMPTION

Officials at the **Department of Economic Development (DED)** assume §620.1915 creates the Missouri International Business Advertising Fund in the state treasury. It will consist of appropriated money, gifts, grants, etc for the purpose of attracting international businesses to Missouri. Funds must be used for advertising the benefits of coming to Missouri. The fund will be managed by the Missouri Small Business, Technology and Development Center. The State Treasurer will be custodian and approve disbursements. The Missouri Small Business, Technology and Development Center must establish a committee with 3-5 people to use the funds.

DED manages a similar fund created under §33.564, the International Promotions Revolving Fund, which is already established for this intended purpose. Additionally, the Economic Development Advancement Fund was created under §620.1900 to further enhance marketing efforts for the department. DED cannot estimate how much will be appropriated or donated to the Missouri International Business Advertising Fund.

Officials at the **Office of the State Treasurer** assume no fiscal impact from this proposal to their organization.

Oversight is unable to determine the amount of money that could be appropriated into the Missouri International Business Advertising Fund. Therefore, Oversight will show the fiscal impact as \$0 (no money appropriated) to an Unknown amount.

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FISCAL IMPACT - State Government GENERAL REVENUE	FY 2017 (10 Mo.)	FY 2018	FY 2019
Transfer Out - to Missouri International Business Advertising Fund	\$0 or (Unknown)	\$0 or (Unknown)	\$0 or (Unknown)
ESTIMATED NET EFFECT ON GENERAL REVENUE	\$0 or <u>(Unknown)</u>	\$0 or <u>(Unknown)</u>	\$0 or <u>(Unknown)</u>
MISSOURI INTERNATIONAL BUSINESS ADVERTISING FUND			
<u>Transfer In</u> - from General Revenue	\$0 or Unknown	\$0 or Unknown	\$0 or Unknown
<u>Transfer In</u> - contributions, bequests, gifts and grants	\$0 or Unknown	\$0 or Unknown	\$0 or Unknown
<u>Cost</u> - advertising the benefits of relocation to Missouri	\$0 or (Unknown)	\$0 or (Unknown)	\$0 or (Unknown)
ESTIMATED NET EFFECT ON MISSOURI INTERNATIONAL BUSINESS ADVERTISING FUND	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
FISCAL IMPACT - Local Government	FY 2017 (10 Mo.)	FY 2018	FY 2019
	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>

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FISCAL IMPACT - Small Business

No direct fiscal impact to small businesses would be expected as a result of this proposal.

FISCAL DESCRIPTION

This bill creates the Missouri International Business Advertising Fund consisting of appropriated moneys, contributions, grants, and bequests to be used solely to attract international businesses to Missouri. The fund must be used for advertising the benefits of relocating an international business to Missouri. The fund may also be used to promote its existence and purpose and to advertise in international business magazines or on social media sites or any search engine that receives international traffic. The fund must be administered and managed by the Missouri Small Business Technology and Development Center and its coordinator.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

SOURCES OF INFORMATION

Department of Economic Development Office of the State Treasurer

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Director

February 4, 2016

Ross Strope Assistant Director February 4, 2016