

COMMITTEE ON LEGISLATIVE RESEARCH  
OVERSIGHT DIVISION

**FISCAL NOTE**

L.R. No.: 0589-01  
Bill No.: Perfected HB 209  
Subject: Chiropractors; Medicaid/MO HealthNet  
Type: Original  
Date: April 12, 2017

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Bill Summary: This proposal specifies that licensed chiropractic physicians may treat and be reimbursed for conditions currently reimbursed under MO HealthNet.

**FISCAL SUMMARY**

| <b>ESTIMATED NET EFFECT ON GENERAL REVENUE FUND</b>          |                      |                      |                      |
|--|----------------------|----------------------|----------------------|
| FUND AFFECTED  | FY 2018              | FY 2019              | FY 2020              |
| General Revenue  | (\$2,695,495)        | (\$3,211,062)        | (\$3,342,716)        |
| <b>Total Estimated<br/>Net Effect on<br/>General Revenue</b> | <b>(\$2,695,495)</b> | <b>(\$3,211,062)</b> | <b>(\$3,342,716)</b> |

| <b>ESTIMATED NET EFFECT ON OTHER STATE FUNDS</b>                      |            |            |            |
|---|------------|------------|------------|
| FUND AFFECTED   | FY 2018    | FY 2019    | FY 2020    |
|   |            |            |            |
|   |            |            |            |
| <b>Total Estimated<br/>Net Effect on <u>Other</u><br/>State Funds</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> |

Numbers within parentheses: ( ) indicate costs or losses.

This fiscal note contains 7 pages.

| <b>ESTIMATED NET EFFECT ON FEDERAL FUNDS</b>                          |            |            |            |
|---|------------|------------|------------|
| FUND AFFECTED   | FY 2018    | FY 2019    | FY 2020    |
| Federal*  | \$0        | \$0        | \$0        |
|   |            |            |            |
| <b>Total Estimated<br/>Net Effect on <u>All</u><br/>Federal Funds</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> |

\* Income and expenditures exceed \$5.7 million annually and net to \$0.

| <b>ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)</b> |          |          |          |
|---|----------|----------|----------|
| FUND AFFECTED   | FY 2018  | FY 2019  | FY 2020  |
|   |          |          |          |
|   |          |          |          |
| <b>Total Estimated<br/>Net Effect on<br/>FTE</b>          | <b>0</b> | <b>0</b> | <b>0</b> |

☒ Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$100,000 in any of the three fiscal years after implementation of the act.

| <b>ESTIMATED NET EFFECT ON LOCAL FUNDS</b> |            |            |            |
|--|------------|------------|------------|
| FUND AFFECTED                              | FY 2018    | FY 2019    | FY 2020    |
| <b>Local Government</b>                    | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> |

## **FISCAL ANALYSIS**

### **ASSUMPTION**

**Oversight** was unable to receive some of the agency responses in a timely manner due to the short fiscal note request time. Oversight has presented this fiscal note on the best current information that we have or on prior year information regarding a similar bill. Upon the receipt of agency responses, Oversight will review to determine if an updated fiscal note should be prepared and seek the necessary approval of the chairperson of the Joint Committee on Legislative Research to publish a new fiscal note.

**Oversight** notes the Department of Social Services (DSS) submitted a revised response, so this fiscal note differs from the original fiscal note. This fiscal note reflects the revised fiscal impact provided by the DSS.

### **§208.152- Chiropractors to be reimbursed under MO HealthNet**

Officials from the **Department of Social Services (DSS), MO HealthNet Division (MHD)** and **Division of Legal Services (DLS)** state section 208.152.1(7) is added to include chiropractic physicians as providers for services currently covered by reimbursement under MO HealthNet.

In Section 208.152, which defines what medical services are to be paid by MO HealthNet on behalf of needy persons described in 208.151, other services explicitly read that the service must be medically necessary, such as (20) prescribed medically necessary durable medical equipment; (22) prescribed medically necessary dental services; and (23) prescribed medically necessary optometric services. In order to qualify for federal match, any service reimbursed by MO HealthNet must be deemed medically necessary. For the purpose of this fiscal note, MO HealthNet assumes the only chiropractic services that will be provided are those categorized as medically necessary which would qualify for federal match funds.

This legislation will increase utilization of currently paid procedure codes.

Studies that determined the utilization of chiropractic care in the general population were reviewed to determine the potential number of MO HealthNet (MHN) participants who might receive chiropractic care if this legislation passed. It is assumed that utilization in the MHN population would be similar to the general population. The National Center for Health Statistics (December 10, 2008) found that 8.6% of adults and 2.8% of children used chiropractic or osteopathic manipulation within the previous 12 months. MHN selected 9% for adults and 3% for children as the estimated population percentage that will use chiropractic services.

ASSUMPTION (continued)

The number of MHN adults in fee-for-service (FFS) in FY16 was 236,777. MHD excluded dual eligibles from this number (those with Medicare and Medicaid) because Medicare would be the primary payer in these instances. There were 134,469 dual eligibles, and therefore, the remaining non-dual adult FFS population is 102,308 ( $236,777 - 134,469$ ). It is estimated that 9,208 ( $102,308 \times 9\%$ ) adult participants will utilize medically necessary chiropractic care. There were 449 children in FFS in FY16. It is estimated that 13 ( $449 \times 3\%$ ) will utilize medically necessary chiropractic care. Therefore, a total of 9,221 ( $9,208 + 13$ ) FFS participants are estimated to use medically necessary chiropractic care in FFS.

It is assumed under this legislation chiropractors would, at a minimum, bill for manipulative treatment and certain physical therapies, procedure codes 98940, 98941, and 98942. These codes are currently not covered by MHD. Based on rates provided by the industry for osteopathic manipulations, and weighted by the utilization frequency of codes 98940, 98941, and 98942, MHD arrived at an average rate of \$19.07. This was further reduced by an additional \$4.00 for co-pay, for a net cost per visit of \$15.07.

The number of medically necessary chiropractic visits that will be prior authorized for each participant is assumed to be 14.4 visits per year, based on the annual number of recommended chiropractic visits found in "A Survey of Practice Patterns and the Health Promotion and Prevention Attitudes of US Chiropractors" (Rupert, RL). The annual cost for one person in FFS will be \$217.01 ( $14.4 \text{ visits} \times \$15.07$  (\$19.07 less \$4.00 for copays)). The total yearly FFS cost would be \$2,001,049 ( $\$217.01 \times 9,221 \text{ participants}$ ).

It is assumed under this legislation that an increase in provider access from the addition of chiropractic providers will increase utilization for other physical therapy services within the chiropractic scope of work that are typically offered by a physician's office. Procedure codes 97014, 97032, 97035, 97110, 97124 and 97140 are therapy codes highly utilized in the physician office setting that could fall under the chiropractor's scope of work.

For the Managed Care (MC) population, MO HealthNet used the same methodology as FFS. The number of MHD adults in MC in FY16 was 124,451. It is estimated that 11,201 ( $124,451 \times 9\%$ ) participants will utilize medically necessary chiropractic care. There were 632,255 children in MC in FY16. It is estimated that 18,968 ( $632,255 \times 3\%$ ) will utilize medically necessary chiropractic care. Therefore, a total of 30,169 ( $11,201 \text{ adults} + 18,968 \text{ children}$ ) participants are estimated to use medically necessary chiropractic care in MC. The annual cost for one person is estimated to be \$217.01. The total yearly cost for MC would be \$6,546,914.

ASSUMPTION (continued)

Physical therapy is not currently a covered benefit for adults. MHD assumes 600 children less than 19 years of age in MC may receive 14.4 physical therapy treatments annually at an average cost of \$9.57. The yearly cost for physical therapy for children in MC would be \$82,685.

There will also be a one-time system cost of \$200,000 to add a new provider type and a one-time cost for an actuarial study for managed care of \$50,000.

It is assumed there will be only a 10 month cost in FY18. Medical inflation of 4.1% was applied to FY19 and FY20.

FY18 (10 mths): \$7,442,207 (GR \$2,695,495; FF \$4,746,712)

FY19: \$8,984,505 (GR \$3,211,062; FF \$5,773,443)

FY20: \$9,352,870;(GR \$3,342,716; FF \$6,010,154)

The **Division of Legal Services (DLS)** state the proposal will have no impact to the DLS, but defer to MHD to determine costs for the proposal.

| <u>FISCAL IMPACT - State Government</u>                 | FY 2018<br>(10 Mo.)         | FY 2019                     | FY 2020                     |
|---|-----------------------------|-----------------------------|-----------------------------|
| <b>GENERAL REVENUE FUND</b>                             |                             |                             |                             |
| <u>Costs - DSS (\$208.152)</u>                          |                             |                             |                             |
| Increase in state share of program expenditures         | (\$2,570,495)               | (\$3,211,062)               | (\$3,342,716)               |
| Actuarial study and system update                       | <u>(\$125,000)</u>          | <u>\$0</u>                  | <u>\$0</u>                  |
| Total <u>Costs - DSS</u>                                | <u>(\$2,695,495)</u>        | <u>(\$3,211,062)</u>        | <u>(\$3,342,716)</u>        |
| <b>ESTIMATED NET EFFECT ON THE GENERAL REVENUE FUND</b> | <b><u>(\$2,695,495)</u></b> | <b><u>(\$3,211,062)</u></b> | <b><u>(\$3,342,716)</u></b> |

| <u>FISCAL IMPACT - State Government</u>          | FY 2018<br>(10 Mo.)     | FY 2019              | FY 2020              |
|--|-------------------------|----------------------|----------------------|
| <b>FEDERAL FUNDS</b>                             |                         |                      |                      |
| <u>Income</u> - DSS (\$208.152)                  |                         |                      |                      |
| Increase in program reimbursements               | \$4,746,712             | \$5,773,443          | \$6,010,154          |
| <u>Costs</u> - (\$208.152)                       |                         |                      |                      |
| Increase in program expenditures                 | (\$4,621,712)           | (\$5,773,443)        | (\$6,010,154)        |
| Actuarial study and system update                | <u>(\$125,000)</u>      | <u>\$0</u>           | <u>\$0</u>           |
| Total <u>Costs</u> - DSS                         | <u>(\$4,746,712)</u>    | <u>(\$5,773,443)</u> | <u>(\$6,010,154)</u> |
| <b>ESTIMATED NET EFFECT ON<br/>FEDERAL FUNDS</b> | <b><u>\$0</u></b>       | <b><u>\$0</u></b>    | <b><u>0</u></b>      |
| <br><u>FISCAL IMPACT - Local Government</u>      | <br>FY 2018<br>(10 Mo.) | <br>FY 2019          | <br>FY 2020          |
|  | <b><u>\$0</u></b>       | <b><u>\$0</u></b>    | <b><u>\$0</u></b>    |

FISCAL IMPACT - Small Business

This proposal could have a direct, positive fiscal impact on small business chiropractors if they decide to become MO HealthNet providers.

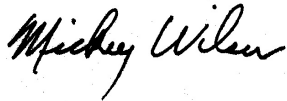
FISCAL DESCRIPTION

This bill permits the MO HealthNet division within the Department of Social Services to make MO HealthNet payments to chiropractic physicians practicing within their scope of practice for conditions currently reimbursed under the MO HealthNet program.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

SOURCES OF INFORMATION

Department of Social Services -  
MO HealthNet Division  
Division of Legal Services

A handwritten signature in black ink that reads "Mickey Wilson". The signature is written in a cursive, flowing style.

Mickey Wilson, CPA  
Director  
April 12, 2017

Ross Strobe  
Assistant Director  
April 12, 2017