#### FIRST REGULAR SESSION

# **HOUSE BILL NO. 218**

## 99TH GENERAL ASSEMBLY

#### INTRODUCED BY REPRESENTATIVE REDMON.

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13 14 D. ADAM CRUMBLISS, Chief Clerk

## AN ACT

To amend chapter 620, RSMo, by adding thereto nine new sections relating to tax incentives for investments in rural business.

Be it enacted by the General Assembly of the state of Missouri, as follows:

Section A. Chapter 620, RSMo, is amended by adding thereto nine new sections, to be

- 2 known as sections 620.1950, 620.1951, 620.1952, 620.1953, 620.1954, 620.1955, 620.1956,
- 3 620.1957, and 620.1958 to read as follows:

620.1950. Sections 620.1950 to 620.1958 shall be known and may be cited as the 2 "Show Me Rural Jobs Act".

620.1951. As used in sections 620.1950 to 620.1958, the following terms mean:

- 2 (1) "Affiliate", a person that directly, or indirectly through one or more intermediaries, controls, is controlled by, or is under common control with another person or entity. For the purpose of sections 620.1950 to 620.1958, a person is "controlled by" another person if the controlling person holds, directly or indirectly, the majority voting or ownership interest in the controlled person or has control over the day-to-day operations of the controlled person by contract or by law;
  - (2) "Approved investment company", an entity approved by the department under section 620.1953;
  - (3) "Closing date", the date on which an approved investment company collects all of the amounts specified under subsection 6 of section 620.1953;
  - (4) "Credit-eligible capital contribution", an investment of cash by a person or entity subject to taxes under section 375.916 or chapter 143, 148, or 153, excluding withholding tax imposed under sections 143.191 to 143.265, in an approved investment

EXPLANATION — Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted from the law. Matter in **bold-face** type in the above bill is proposed language.

company that equals the amount specified on a tax credit certificate issued under subsection 5 of section 620.1953. Such investment shall purchase an equity interest in the approved investment company or purchase, at par value or premium, a debt instrument that has a maturity date at least five years from the date of investment;

- (5) "Department", the Missouri department of agriculture;
- (6) "Funding", any capital or equity investment in a rural business concern or any loan to a rural business concern with a final maturity at least two years after the date of issuance;
- (7) "Growth capital", cash investments in an approved investment company in the amount as stated on the notice issued under subsection 5 of section 620.1953 and comprised of at least sixty percent of credit-eligible capital contributions;
- 26 (8) "Operating company", a company doing business in Missouri excluding any publicly traded business;
  - (9) "Principal business operations", the location where at least sixty percent of the business's employees work or where employees that are paid at least sixty percent of the business's payroll work. A business that has agreed to relocate, using the proceeds of its funding so that it meets the requirements of this definition, shall be deemed to have its principal business operations in the new location provided that it satisfies this definition within one hundred eighty days after funding;
    - (10) "Rural area", a location:
  - (a) That is not within a city or town with a population greater than eighty thousand according to the most recent decennial United States census or the urbanized area contiguous and adjacent to such a city or town; or
    - (b) Determined to be "rural in character" by the director of the department;
  - (11) "Rural business concern", an operating company that:
    - (a) Has its principal business operations in one or more rural areas in Missouri;
  - (b) Has fewer than two hundred fifty employees or had a federal adjusted gross income less than fifteen million dollars in the preceding tax year; and
  - (c) Engages in industries related to manufacturing, plant sciences, technology, or agricultural technology or, if not engaged in such industries, the department makes a determination that the targeted funding will be highly beneficial to the economic growth of the state. In making such a determination, the department may consider input, if any, from the Missouri agricultural and small business development authority.
- 620.1952. 1. There is hereby created in the state treasury the "Show Me Rural Jobs Fund", which shall consist of moneys collected under sections 620.1950 to 620.1958. The state treasurer shall be custodian of the fund. In accordance with sections 30.170 and

4 30.180, the state treasurer may approve disbursements. The fund shall be a dedicated fund 5 and, upon appropriation, moneys in the fund shall be used solely for the administration of 6 sections 620.1950 to 620.1958.

- 2. Notwithstanding the provisions of section 33.080 to the contrary, any moneys remaining in the fund at the end of the biennium shall not revert to the credit of the general revenue fund.
- 3. The state treasurer shall invest moneys in the fund in the same manner as other funds are invested. Any interest and moneys earned on such investments shall be credited to the fund.
- 620.1953. 1. Beginning October 1, 2017, the department shall accept applications for approved investment companies. The application shall include:
  - (1) The amount of growth capital sought by the applicant;
  - (2) Either:

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- (a) A copy of the applicant's or its affiliate's license as a rural business investment company under 7 U.S.C. Section 2009cc or as a small business investment company under 15 U.S.C. Section 681 and evidence demonstrating that the applicant or its affiliates have invested at least one hundred million dollars in operating companies and at least fifty million dollars in operating companies located in rural areas; or
- (b) Evidence demonstrating that the applicant or its affiliates have invested in at least one hundred fifty million dollars in limited partnerships or limited liability companies through one or more federal tax credit program administered by an agency of this state and evidence that the applicant has domiciled in this state for the five years preceding its application;
- 15 (3) An estimate of the number of jobs that will be created or retained in Missouri 16 as a result of the applicant's funding;
  - (4) A business plan for the applicant's proposed funding that includes a revenue impact assessment prepared by a nationally recognized third-party independent economic forecasting firm and that projects state and local tax revenue to be generated by the applicant's funding under its ten-year business plan;
  - (5) An affidavit from each investor stating a commitment to make a credit-eligible capital contribution in support of the business plan and the amount of such credit-eligible capital contribution; and
    - (6) A nonrefundable application fee of five thousand dollars.

The application may also include, but is not required to include, a letter of recommendation from the Missouri agricultural and small business development authority.

HB 218 4

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2. The department shall make an application determination within thirty days of receipt in the order in which applications are received. The department shall deem applications received on the same day as received simultaneously. Except as provided 31 under subsection 4 of section 620.1955, the department shall not approve more than one 32 hundred twenty-five million dollars in growth capital and not more than one hundred 33 million dollars in credit-eligible capital contributions under this section. If requests for growth capital exceed this limitation, the department shall proportionally reduce the growth capital and the credit-eligible capital contributions for each approved application 36 as necessary to meet the limitation. No application by an applicant and its affiliates shall be approved for more than one-third the limitation provided in this subsection.

- 3. The department shall deny an application submitted under this section if:
- (1) The application fee is not paid in full;
- (2) The applicant does not satisfy all the requirements under subdivision 2 of subsection 1 of this section;
- (3) The revenue impact assessment does not demonstrate that the applicant's business plan will result in a positive economic impact in Missouri over a ten-year period that exceeds the cumulative amount of tax credits the applicant seeks;
- (4) Commitments for credit-eligible capital contributions do not equal at least sixty percent of the total growth capital sought under the applicant's business plan;
- (5) The department has already approved the maximum amount of growth capital and credit-eligible capital contributions allowed under subsection 2 of this section; or
- (6) The department determines that the applicant does not satisfy any other reasonable requirement. Such requirements shall apply to all applicants equally, and the department shall not apply this subdivision arbitrarily.
- 4. If the department denies an application, the applicant may provide additional information within fifteen days of the notice of denial to the department to complete, clarify, or cure defects in the application identified by the department, and the department shall reconsider the application and make a determination within fifteen days before approving any pending applications submitted after the denied applicant's original submission date.
- 5. The department shall not deny an application or reduce the requested growth capital for reasons other than those described under subsections 2 and 3 of this section. If the department approves an application, it shall provide written notice to the applicant stating:
  - (1) The applicant is an approved investment company;
  - (2) The approved amount of the growth capital; and

64 (3) A tax credit certificate for each investor whose affidavit was included in the application.

- The department shall provide a copy of such notice to the department of economic development.
  - 6. After receiving notice of approval, an approved investment company shall:
  - (1) Within sixty days:
- (a) Collect the credit-eligible capital contributions from each investor who was issued a tax credit certificate; and
- (b) Collect one or more investments of cash that, if added to credit-eligible capital contributions, equals the approved investment company's growth capital.

- At least ten percent of the approved investment company's growth capital shall be composed of equity investments contributed by affiliates of the approved investment company, including employees, officers, and directors of such affiliates; and
- (2) Within sixty-five days, deliver to the department and the department of economic development documentation sufficient to prove that the amounts described under subdivision (1) of this subsection have been collected.
- 7. If the approved investment company fails to fully comply with the provisions of subsection 6 of this section, the approved investment company's approval shall lapse and the corresponding growth capital and credit-eligible capital contributions under this division shall not count toward the limits on total growth capital and credit-eligible capital contributions under subsection 2 of this section. The department shall first award lapsed growth capital pro rata to each approved investment company that was awarded less than its requested growth capital, which the approved investment company may allocate to its investors in its discretion. Any remaining growth capital may be awarded by the department to new approved companies.
- 8. Application fees submitted to the department shall be credited to the show me rural jobs fund. No other fee shall be charged for the administration of tax credits by the department or the department of economic development.
- 620.1954. 1. There is hereby allowed a nonrefundable tax credit for taxpayers who
  make a credit-eligible capital contribution to an approved investment company and who
  receive a tax credit certificate issued under subsection 5 of section 620.1953. The credit
  may be claimed against taxes imposed under section 375.916 or chapter 143, 148, or 153,
  excluding withholding tax imposed under sections 143.191 to 143.265. The credit shall not
  be sold, transferred, or allocated to any other entity except an affiliate.

HB 218 6

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2. On the closing date, the taxpayer shall earn a vested credit equal to the amount of the taxpayer's credit-eligible capital contribution to the approved investment company as specified on the tax credit certificate. The taxpayer may claim up to twenty percent of 10 the credit authorized under this section for each of the five tax years beginning on or after July 1, 2019, exclusive of amounts carried forward under subsection 3 of this section.

- 3. If the amount of the credit for a tax year exceeds the taxpayer's tax liability for that year, the excess shall be carried forward and claimed during the next five tax years. A taxpayer claiming a credit under this section shall submit a copy of the tax credit certificate with the taxpayer's return for each tax year the credit is claimed.
- 4. The maximum amount of credits claimed in any one fiscal year by all taxpayers shall not exceed fifteen million dollars, exclusive of amounts carried forward under subsection 3 of this section.
- 620.1955. 1. The department of economic development shall revoke a tax credit certificate issued under subsection 5 of section 620.1953 if any of the following occur with respect to an approved investment company before it exits the program in accordance with subsection 5 of this section:
- (1) The approved investment company does not invest one hundred percent of its growth capital in funding within two years of the closing date;
- (2) The approved investment company, after investing one hundred percent of its growth capital in funding, fails to maintain that investment for the five years after the closing date. An investment that is sold or repaid, in whole or in part, shall be deemed maintained if the approved investment company reinvests an amount equal to the returned or recovered portion, excluding any profits realized, in other funding within twelve months of the receipt of the returned or recovered portion. Amounts received periodically by an approved investment company shall be deemed continually invested in funding if the amounts are reinvested in funding for one or more rural business concerns by the end of the following calendar year;
- (3) The approved investment company, before exiting the program, makes a distribution or payment that results in the approved investment fund having less than one hundred percent of its growth capital invested in fundings or available for investment in fundings and held as cash or other marketable securities;
- (4) The approved investment company invests more than twenty percent of its growth capital in the same rural business concern, including amounts invested in affiliates of the rural business concern; or
- 23 (5) The approved investment company invests funding in a rural business concern that, directly or indirectly through an affiliate, owns, has the right to acquire an ownership

7 HB 218

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25 interest, makes a loan to, or makes an investment in the approved investment company, an affiliate of the approved investment company, or an investor in the approved investment company. This subsection shall not apply to investments in publicly traded securities by a rural business concern or an owner or affiliate of such rural business concern. For purposes of this subdivision, an approved investment company shall not be considered an affiliate of a rural business concern solely as a result of its funding.

- 2. Before revoking one or more tax credit certificates under this division, the department of economic development shall notify the approved investment company of the reasons for the pending revocation. The approved investment company shall have ninety days from the date of such notice to correct the violations to the satisfaction of the department of economic development and avoid revocation of the tax credit certificate. The approved investment company shall be charged five thousand dollars per day for each day taken to correct the violations, and such amounts shall be deposited in the show me rural jobs fund.
- 3. If the department of economic development revokes a tax credit certificate, the department of revenue shall make an assessment for the amount of the credit claimed by the certificate holder before the certificate was revoked.
- 4. If tax credit certificates are revoked under this section, the associated growth capital and credit-eligible capital contributions do not count toward the limit on total growth capital and credit-eligible capital contributions described under subsection 2 of section 620.1953. The department of economic development shall first award reverted growth capital pro rata to each approved investment company that was awarded less than its requested growth capital. Any remaining growth capital may be awarded by the department of economic development to new approved investment companies.
- 5. After five years of the closing date, an approved investment company shall be allowed to leave the program if none of the approved investment company's tax credit certificates were revoked or are pending revocation. The department of economic development shall release an approved investment company from the program and the regulations of this act within thirty days of receiving a request to exit.
- 6. If the actual revenue impact from its funding through the date of the proposed distribution is:
- (1) Less than sixty percent of the amount projected in the approved investment fund's business plan filed as part of its application for certification, then the state shall receive thirty percent of any distribution or payment to an equity holder in an approved investment fund in excess of the sum of the amount of equity capital invested in the approved investment fund by such equity holder and an amount equal to any projected

increase in the equity holder's federal or state tax liability, including penalties and interest, related to the equity holder's ownership, management, or operation of the approved investment fund;

- (2) Greater than sixty percent but less than one hundred percent of the amount projected in the approved investment fund's business plan filed as part of its application for certification, then the state shall receive fifteen percent of any distribution or payment to an equity holder in an approved investment fund in excess of the sum of the amount of equity capital invested in the approved investment fund by such equity holder and an amount equal to any projected increase in the equity holder's federal or state tax liability, including penalties and interest, related to the equity holder's ownership, management, or operation of the approved investment fund; or
- (3) Equal to or greater than the amount projected in the approved investment fund's business plan filed as part of its application for certification, then the state shall receive zero percent of any distribution or payment to an equity holder in an approved investment fund in excess of the sum of the amount of equity capital invested in the approved investment fund by such equity holder and an amount equal to any projected increase in the equity holder's federal or state tax liability, including penalties and interest, related to the equity holder's ownership, management, or operation of the approved investment fund.
- 7. The department of economic development shall not revoke a tax credit certificate due to any actions of an approved investment company that occur after the date the department of economic development acknowledges an approved investment company's exit from the program.
- 620.1956. 1. Each approved investment company shall submit a report to the department of economic development and the department on or before the fifth business day after the second anniversary of the closing date containing:
  - (1) The approved investment company's bank statements evidencing each funding;
- (2) The name and location of each business receiving funding, including evidence that the business qualified as a rural business concern at the time the investment was made; and
- (3) The number of employment positions created or retained as a result of the approved investment company's fundings as of December thirty-first of the preceding year;
- 2. On or before April thirtieth of each year following the year in which the report required under subsection 1 of this section is due, the approved investment company shall submit an annual report to the department of economic development and the department containing:

14 (1) The number of employment positions created or retained as a result of the approved investment company's fundings as of December thirty-first of the preceding calendar year;

- (2) The average annual salary of such positions; and
- (3) Any other information required by the department.
- 3. The department of revenue and the department may promulgate rules to implement the provisions of the show me rural jobs act. Any rule or portion of a rule, as that term is defined in section 536.010, that is created under the authority delegated in this section shall become effective only if it complies with and is subject to all of the provisions of chapter 536 and, if applicable, section 536.028. This section and chapter 536 are nonseverable, and if any of the powers vested with the general assembly pursuant to chapter 536 to review, to delay the effective date, or to disapprove and annul a rule are subsequently held unconstitutional, then the grant of rulemaking authority and any rule proposed or adopted after August 28, 2017, shall be invalid and void.
  - 4. Under section 23.253 of the Missouri sunset act:
- (1) The provisions of the new program authorized under sections 620.1950 to 620.1958 shall automatically sunset on December thirty-first six years after the effective date, unless reauthorized by an act of the general assembly;
- (2) If such program is reauthorized, the program authorized under this section shall automatically sunset on December thirty-first six years after the effective date of the reauthorization of this section; and
- (3) This section shall terminate on September first of the calendar year immediately following the calendar year in which the program authorized under this section is sunset. However, nothing in this subsection shall preclude a taxpayer who makes a qualified equity investment prior to sunset of this section under the provisions of section 23.253 from claiming tax credits relating to such qualified equity investment for each credit allowance date.
- 620.1957. An approved investment fund, before making a funding, may request a written opinion from the department stating whether the business in which it proposes to invest is a rural business concern. The department shall respond to a request with its determination within fifteen business days of receiving such request. If the department fails to respond within fifteen business days of receiving the request, the business for which determination is sought shall be considered a rural business concern.
- 620.1958. Prior to funding a rural business concern with growth capital, an approved investment company shall provide the department with at least two of the following three documents for the department's review:

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(1) A letter from a commercial bank that conducts business in the state that attests that the rural business concern sought and was denied financing from such commercial bank similar to the funding currently sought from the approved investment company;

- (2) An affidavit from the president or chief officer of the rural business concern stating that the company actively sought and was unable to secure sufficient financing similar to the funding currently sought from the approved investment company from other sources; or
- (3) A letter from the state representative or state senator of the district in which the principal operations of the rural business concern is located that states such elected official's support for the funding.

15 The department shall review such documents and shall provide notice of approval or 16 denial to the approved investment company within fifteen days. Any funding not approved 17 or denied within such fifteen-day period shall be deemed approved.

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