FIRST REGULAR SESSION

HOUSE BILL NO. 145

101ST GENERAL ASSEMBLY

INTRODUCED BY REPRESENTATIVE DEGROOT.

DANA RADEMAN MILLER, Chief Clerk

AN ACT

To repeal sections 67.2800 and 67.2815, RSMo, and to enact in lieu thereof six new sections relating to property assessment contracts for energy efficiency.

Be it enacted by the General Assembly of the state of Missouri, as follows:

Section A. Sections 67.2800 and 67.2815, RSMo, are repealed and six new sections enacted in lieu thereof, to be known as sections 67.2800, 67.2815, 67.2816, 67.2817, 67.2818, and 67.2819, to read as follows:

67.2800. 1. Sections 67.2800 to 67.2835 shall be known and may be cited as the 2 "Property Assessment Clean Energy Act".

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2. As used in sections 67.2800 to 67.2835, the following words and terms shall mean:

4 (1) "Assessment contract", a contract entered into between a clean energy development 5 board and a property owner under which the property owner agrees to pay an annual assessment 6 for a period of up to twenty years **not to exceed the weighted average useful life of the** 7 **qualified improvements** in exchange for financing of an energy efficiency improvement or a 8 renewable energy improvement;

9 (2) "Authority", the state environmental improvement and energy resources authority 10 established under section 260.010;

(3) "Bond", any bond, note, or similar instrument issued by or on behalf of a cleanenergy development board;

(4) "Clean energy conduit financing", the financing of energy efficiency improvements
 or renewable energy improvements for a single parcel of property or a unified development
 consisting of multiple adjoining parcels of property under section 67.2825;

EXPLANATION — Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted from the law. Matter in **bold-face** type in the above bill is proposed language.

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16 (5) "Clean energy development board", a board formed by one or more municipalities 17 under section 67.2810, also referred to as the PACE board;

18 (6) "Director", the director of the division of finance within the department of 19 commerce and insurance;

20 (7) "Division", the division of finance within the department of commerce and 21 insurance;

22 (8) "Energy efficiency improvement", any acquisition, installation, or modification on 23 or of publicly or privately owned property designed to reduce the energy consumption of such 24 property, including but not limited to:

25 Insulation in walls, roofs, attics, floors, foundations, and heating and cooling (a) 26 distribution systems;

27 (b) Storm windows and doors, multiglazed windows and doors, heat-absorbing or 28 heat-reflective windows and doors, and other window and door improvements designed to reduce 29 energy consumption;

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(c) Automatic energy control systems;

31 Heating, ventilating, or air conditioning distribution system modifications and (d) 32 replacements;

33 (e) Caulking and weatherstripping;

34 (f) Replacement or modification of lighting fixtures to increase energy efficiency of the 35 lighting system without increasing the overall illumination of the building unless the increase in 36 illumination is necessary to conform to applicable state or local building codes;

37 (g) Energy recovery systems; and

38 (h) Daylighting systems;

39 (7) (9) "Municipality", any county, city, or incorporated town or village of this state; 40 [(8)] **(10)** "Project", any energy efficiency improvement or renewable energy 41 improvement;

42 "Property assessed clean energy local finance fund", a fund that may be [(9)] (11) 43 established by the authority for the purpose of making loans to clean energy development boards 44 to establish and maintain property assessed clean energy programs;

45 [(10)] (12) "Property assessed clean energy program", a program established by a [clean 46 energy development PACE board to finance energy efficiency improvements or renewable 47 energy improvements under section 67.2820;

48 "Renewable energy improvement", any acquisition and installation of a [(11)] (13) 49 fixture, product, system, device, or combination thereof on publicly or privately owned property 50 that produces energy from renewable resources, including, but not limited to photovoltaic 51 systems, solar thermal systems, wind systems, biomass systems, or geothermal systems.

52 3. All projects undertaken under sections 67.2800 to 67.2835 are subject to the 53 applicable municipality's ordinances and regulations, including but not limited to those 54 ordinances and regulations concerning zoning, subdivision, building, fire safety, and historic or 55 architectural review.

67.2815. 1. A clean energy development board shall not enter into an assessment
contract or levy or collect a special assessment for a project without making a finding that there
are sufficient resources to complete the project and that the estimated economic benefit expected
from the project during the financing period is equal to or greater than the cost of the project.

5 2. An assessment contract shall be executed by the clean energy development board and 6 the benefitted property owner or property owners and shall provide:

7 (1) A description of the project, including the estimated cost of the project and details 8 on how the project will either reduce energy consumption or create energy from renewable 9 sources;

10 (2) A mechanism for:

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(a) Verifying the final costs of the project upon its completion; and

12 (b) Ensuring that any amounts advanced or otherwise paid by the clean energy 13 development board toward costs of the project will not exceed the final cost of the project;

14 (3) An acknowledgment by the property owner that the property owner has received or 15 will receive a special benefit by financing a project through the clean energy development board 16 that equals or exceeds the total assessments due under the assessment contract;

17 (4) An agreement by the property owner to pay annual special assessments for a period 18 not to exceed twenty years, as specified in the assessment contract;

19 (5) A statement that the obligations set forth in the assessment contract, including the 20 obligation to pay annual special assessments, are a covenant that shall run with the land and be 21 obligations upon future owners of such property; and

(6) An acknowledgment that no subdivision of property subject to the assessment contract shall be valid unless the assessment contract or an amendment thereof divides the total annual special assessment due between the newly subdivided parcels pro rata to the special benefit realized by each subdivided parcel.

3. The total special assessments levied against a property under an assessment contract shall not exceed the sum of the cost of the project, including any required energy audits and inspections, or portion thereof financed through the participation in a property assessed clean energy program or clean energy conduit financing, including the costs of any audits or inspections required by the clean energy development board, plus such administration fees, interest, and other financing costs reasonably required by the clean energy development board.

- 4. The clean energy development board shall provide a copy of each signed assessment contract to the local county assessor and county collector, or city collector if a city has joined a clean energy development board and the county has not, and shall cause a copy of such assessment contract to be recorded in the real estate records of the county recorder of deeds.
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36 5. Special assessments agreed to under an assessment contract shall be a lien on the 37 property against which it is assessed on behalf of the applicable clean energy development board 38 from the date that each annual assessment under the assessment contract becomes due. Such 39 special assessments shall be collected by the county collector, or city collector if a city has 40 joined a clean energy development board and the county has not, in the same manner and 41 with the same priority as ad valorem real property taxes. Once collected, the county collector 42 or city collector shall pay over such special assessment revenues to the clean energy 43 development board in the same manner in which revenues from ad valorem real property taxes 44 are paid to other taxing districts. Such special assessments shall be collected as provided in this 45 subsection from all subsequent property owners, including the state and all political subdivisions 46 thereof, for the term of the assessment contract.

6. Any clean energy development board that contracts for outside administrative services to provide financing origination for a project shall offer the right of first refusal to enter into such a contract to a federally insured depository institution with a physical presence in Missouri upon the same terms and conditions as would otherwise be approved by the clean energy development board. Such right of first refusal shall not be applicable to the origination of any transaction that involves the issuance of bonds by the clean energy development board.

67.2816. 1. Municipalities that have created or joined a residential PACE program or district shall inform the director by submitting a copy of the enabling ordinance to the division. Any municipality that withdraws from a residential PACE program or district shall inform the director by submitting a copy of the enabling ordinance for the withdrawal to the division.

6 2. PACE boards offering residential property programs in the state of Missouri 7 shall be subject to examination by the division for compliance with the provisions of 8 sections 67.2800 to 67.2835 related to the administration of programs for residential 9 properties and compliance with this section and sections 67.2817, 67.2818, and 67.2819. 10 The division shall include in the compliance examination process and procedures any 11 applicable residential requirements and consumer protections established by the federal 12 Bureau of Consumer Financial Protection under Section 307 of the Economic Growth, 13 **Regulatory Relief, and Consumer Financial Protection Act of 2018.**

3. The division shall conduct an examination of each PACE board at least once
every twenty-four months and at such other times as the director may determine. When
conducting an examination, the division shall have all powers granted by chapter 361.

4. The division shall provide the PACE board an opportunity to review each completed examination report and provide written responses to any findings. The written responses, if any, shall be included in a final examination report that shall be delivered to the PACE board and sponsoring municipality. Examination reports shall be made available to the public.

22 5. After considering the responses to the examination findings, if the director finds 23 that a PACE board has failed to comply with the provisions of this section and section 24 67.2817, 67.2818, or 67.2819, he or she may issue a notice to the PACE board of his or her 25 intent to file a release of the assessment contract and of any related assessment lien made 26 in violation of the law setting forth the violations found during the examination. A PACE 27 board shall have thirty days from the date of receipt of an intent to issue a release of 28 assessment contract or lien to file an appeal with the circuit court for the county where the 29 real estate is located. In the event that no appeal is filed, the director shall file such release 30 with the recorder of deeds and shall notify the collector, who shall then remove the 31 assessment and any delinquent lien from the county's tax roll and discontinue collection 32 of the assessment.

6. The PACE board and its sponsoring municipality or municipalities shall be jointly and severally responsible for paying the actual costs of examinations, which the director shall assess upon the completion of an examination and which shall be credited to the division of finance fund established under section 361.170 and subject to the provisions thereof.

7. The division may refer any matter related to the conduct of a PACE board to the
 state auditor or to the attorney general as deemed appropriate by the director. The
 referral to the attorney general may include a referral under chapter 407.

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8. This section shall be effective and apply beginning January 1, 2022.

42 9. This section shall only apply to PACE programs for projects to improve
43 residential properties of four or fewer units.

67.2817. 1. Notwithstanding any other contractual agreement to the contrary, each
assessment contract shall be reviewed, approved, and executed by the PACE board and
these duties shall not be delegated. Any attempted delegation of these duties shall be void.
An assessment contract shall not be approved, executed, submitted, or otherwise

5 presented for recordation unless a PACE board verifies that the following criteria are 6 satisfied:

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(1) The PACE assessments are assessed in equal annual installments;

8 (2) The PACE assessment may be paid in full at any time without prepayment 9 penalty;

(3) The assessment contract shall disclose applicable penalties, interest penalties, or late fees under the contract and describe generally the interest and penalties imposed under chapter 140 relating to the collection of delinquent property taxes. The PACE board shall provide a separate statement to the owner of the residential property of the penalties or late fees authorized under the assessment contract and of the penalties and interest penalties under chapter 140 for the applicable tax collector as of the date of the assessment contract;

17 (4) The PACE board has confirmed that the property owner is current on property
 18 taxes for the project property;

19 (5) The property that shall be subject to the assessment contract has no recorded 20 and outstanding involuntary liens in excess of one thousand dollars;

(6) The property owner shall not have been a party to any bankruptcy proceedings
within the last three years, except that the property owner may have been party to a
bankruptcy proceeding that was discharged or dismissed between two and seven years
before the application date;

(7) The term of the assessment contract shall not exceed the weighted average useful life of the qualified improvements to which the greatest portion of funds disbursed under the assessment contract is attributable, not to exceed twenty years. The PACE board shall determine useful life for purposes of this subdivision based upon credible third-party standards or certification criteria that have been established by appropriate government agencies or nationally recognized standards and testing organizations;

(8) The property owner is current on all mortgage debt on the subject property and
has no more than one late payment during the twelve months immediately preceding the
application date on any mortgage debt; and

34 (9) The PACE board shall not enter into an assessment contract or levy or collect 35 a special assessment for a project without making a finding that there are sufficient 36 resources to complete the project and that the estimated economic benefit expected from 37 the project during the financing period is equal to or greater than the cost of the project.

38 **3.** The property owner executing the PACE assessment contract shall have a three-39 day right to cancel the qualifying improvements proposed for financing under the PACE 40 assessment contract. The three-day right shall expire at midnight on the third business day 41 after a property owner signs the assessment contract. The PACE board shall be required 42 to provide a printed form that is presented to the property owner no later than the time of

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43 signing of the assessment contract detailing the property owner's right to cancel. An 44 electronic form may be provided if the owner consents to receiving an electronic form.

45 4. Prior to the execution of an assessment contract, the PACE board shall advise 46 the property owner in writing that any delinquent assessment shall be a lien on the 47 property subject to the assessment contract; that the obligations under the PACE 48 assessment contract continue as an obligation against the improved property if the 49 property owner sells or refinances the property; and that a purchaser or lender may require that, before the owner may sell or refinance the property, the owner may be 50 51 required to pay the assessment contract in full.

52 5. Prior to the execution of an assessment contract, the PACE board shall advise 53 the property owner in writing that if the property owner pays his or her property taxes and 54 special assessments via a lender or loan servicer's escrow program, the special assessment 55 will cause the owner's monthly escrow requirements to increase and will increase the 56 owner's total monthly payment to the lender or the loan servicer. The PACE board shall 57 further advise the property owner that if the special assessment results in an escrow 58 shortage, the owner shall be required to pay the shortage in a lump-sum payment or catch-59 up the shortage over twelve months.

60 6. The PACE board, within three days of entering an assessment contract, shall 61 provide any holder of a first mortgage loan a copy of the assessment contract and a 62 statement that includes a brief description of the project, the cost of the project, the annual 63 assessment to be levied, and the number of annual assessments. Transmittal shall be by 64 United States mail to the holder of the first mortgage loan of record.

65 7. The PACE board shall maintain a public website with current information about 66 the PACE program as the board deems appropriate to inform consumers regarding the 67 PACE program. The website shall list approved contractors for the PACE program. The 68 website shall disclose the process for property owners or their successors to request 69 information about their assessment contract, the status of the assessment contract, and for all questions including contact information to obtain a payoff amount for the release of an 70 71 assessment contract.

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8. The PACE board, its agents, contractor, or other third party shall not make any 73 representation as to the income tax deductibility of an assessment.

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9. This section shall be effective and apply beginning January 1, 2022.

75 10. This section shall only apply to PACE programs for projects to improve 76 residential properties of four or fewer units.

67.2818. 1. The PACE board shall provide a disclosure form to homeowners that 2 shows the financing terms of the assessment contract including, but not limited to:

3 (1) The total amount funded and borrowed, including the cost of the installed 4 improvements, the program fees, and capitalized interest, if any;

(2) The annual tax assessment, billing process, and payment due date;

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(3) The annual payment amounts;

- 7 (4) The term of the assessment;
- 8 (5) The fixed rate of interest charged;
- 9 (6) The annual percentage rate;

10 (7) A payment schedule that fully amortizes the amount financed;

(8) The improvements to be installed;

(9) A statement that if the property owner sells or refinances their property, the
owner may be required by a mortgage lender or a purchaser to pay off the assessment as
a condition of refinancing or sale;

(10) A statement that no penalty shall be assessed or collected for prepayment of
 the assessment;

(11) That any potential utility savings are not guaranteed, and shall not reduce the
 assessment payments or total assessment amount;

(12) That the PACE annual assessment shall be collected along with property taxes and that any taxes and annual assessment not paid on or before December thirty-first shall result in a lien on the improved property for the unpaid taxes, unpaid annual assessment, interest, and penalties as provided by law;

(13) That if the owner pays property taxes and insurance through his or her mortgage payment and an escrow account, the special assessment will cause the owner's monthly escrow requirements to increase and increase the owner's monthly payment to the lender or the loan servicer, and that if the special assessment results in an escrow shortage, the owner shall be required to pay the shortage in a lump-sum payment or catch-up the shortage over twelve months;

(14) That failure to timely pay the annual assessment and taxes shall result in a tax lien, shall result in penalties and fees being assessed and added to the annual assessment and taxes, and that if the delinquency is not paid the property may be sold at a tax sale, resulting in issuance of a tax certificate or collector's deed to a purchaser that may result in the property owner losing his or her home; and

(15) That the property owner should seek professional tax advice if he or she has
 questions regarding tax credits related to a PACE project or the tax matters presented by
 the assessment contract or financing agreement and payments thereunder.

37 2. The PACE board shall be required to present the disclosure form to a property
 38 owner for acknowledgment prior to the execution of an assessment contract.

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39 3. Before a property owner executes an assessment contract, the PACE board shall
 40 do the following:

(1) Make an oral confirmation that at least one owner of the property has a copy
of the assessment contract documents with all the key terms completed, the financing
estimate and disclosure form, and the right to cancel form with a written copy available
upon request; and

45 (2) Make an oral confirmation of the key terms of the assessment contract, in plain 46 language, with the property owner, or to the verified authorized representative of the 47 owner, and shall obtain acknowledgment from the property owner or representative to 48 whom the oral confirmation is given.

49 **4.** The oral confirmation shall include, but is not limited to, all the following 50 information:

51 (1) The property owner has the right to have other persons present, and an inquiry 52 as to whether the property owner would like to exercise the right to include other 53 individuals. This shall occur immediately after the determination of the preferred 54 language of communication;

(2) The property owner is informed that he or she should review the assessment
 contract and financing estimate and disclosure form with all other owners of the property;
 (3) The qualified improvement being installed is being financed by an assessment

58 contract;

59 (4) The total estimated annual costs the property owner will have to pay under the 60 assessment contract, including applicable fees;

61 (5) The total estimated average monthly amount of funds the property owner would
62 have to save in order to pay the annual costs under the assessment contract, including
63 applicable fees;

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(6) The term of the assessment contract;

65 (7) That payments on the assessment contract shall be made through an additional 66 annual assessment on the property and paid directly to the county tax collector's office as 67 part of the total annual secured property tax bill or through the property owner's 68 mortgage escrow account, and that if the property owner pays his or her taxes through an 69 escrow account, he or she should notify his or her mortgage lender to discuss adjusting his 70 or her monthly mortgage payment or otherwise providing additional funds to avoid a 71 shortage in the owner's mortgage escrow account;

(8) That the property shall be subject to a lien during the term of the assessment
 contract for any delinquent assessments;

74 (9) That before the owner may sell or refinance the property, a purchaser or lender 75 may require the obligation under the assessment contract to be paid in full;

76 (10) That any potential utility savings are not guaranteed, and that such savings 77 may not offset the assessment payments or total assessment amount;

78 (11) That the PACE board, its agents, contractor, or other third party does not 79 provide tax advice, and that the property owner should seek professional tax advice if he 80 or she has questions regarding tax credits related to the project or the tax matters 81 presented by the PACE assessment or assessment contract; and

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(12) The date the first payment shall be due.

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5. This section shall be effective and apply beginning January 1, 2022.

84 6. This section shall only apply to PACE programs for projects to improve 85 residential properties of four or fewer units.

67.2819. 1. The PACE board or its agents shall not permit contractors or other 2 third parties to advertise the availability of residential assessment contracts that are administered by the board, or to solicit property owners on behalf of the board, unless both 3 of the following requirements are met: 4

5 (1) The contractor maintains any permits, licenses, or registrations required for 6 engaging in its business in the jurisdiction where it operates and maintains bond and 7 insurance coverage in minimum amounts determined by the PACE board or higher 8 amounts as required in the jurisdiction where the contractor is licensed or registered; and

9 (2) The PACE board or its agents obtain the contractor's written agreement that 10 the contractor or third party shall act in accordance with chapter 407 and other applicable 11 advertising and marketing laws and regulations.

12 2. The PACE board or its agents shall not provide any direct or indirect cash 13 payment or other thing of material value to a contractor or third party in excess of the 14 actual price charged by that contractor or third party to the property owner for one or 15 more qualified improvements financed by an assessment contract.

16 3. The PACE board or its agents shall not provide to a contractor engaged in 17 soliciting financing agreements on behalf of the PACE board or its agents any information 18 that discloses the maximum amount of funds for which a property owner may be eligible 19 for qualifying improvements or the amount of equity in a property.

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4. The PACE board or its agents shall not reimburse a contractor or third party 21 for expenses for advertising and marketing campaigns that solely benefit the contractor.

22 5. The PACE board or its agents may reimburse a contractor's bona fide and 23 reasonable training expenses related to PACE financing, provided that:

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(1) The training expenses are actually incurred by the contractor; and

25 (2) The reimbursement is paid directly to the contractor, and is not paid to its 26 salespersons or agents.

6. The PACE board or its agents shall not provide any direct cash payment or other thing of value to a property owner explicitly conditioned upon the property owner entering into an assessment contract. Notwithstanding the provisions of this subsection to the contrary, programs or promotions that offer reduced fees or interest rates to property owners are not a direct cash payment or other thing of value, provided that the reduced fee or interest rate is reflected in the assessment contract and in no circumstance provided to the property owner as cash consideration.

34 7. A contractor shall not provide a different price for a project financed under this
 35 section than the contractor would provide if paid in cash by the property owner.

36 **8.** This section shall be effective and apply beginning January 1, 2022.

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 9. This section shall only apply to PACE programs for projects to improve
 38 residential properties of four or fewer units.

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