



MISSOURI HOUSE OF REPRESENTATIVES
WITNESS APPEARANCE FORM

BILL NUMBER: SB 153		DATE: 4/14/2021	
COMMITTEE: Ways and Means			
TESTIFYING: <input checked="" type="checkbox"/> IN SUPPORT OF <input type="checkbox"/> IN OPPOSITION TO <input type="checkbox"/> FOR INFORMATIONAL PURPOSES			
WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: CHUCK PIERCE		PHONE NUMBER: 573-635-2722	
REPRESENTING: MISSOURI SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS		TITLE:	
ADDRESS: PO BOX 1073			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65102
EMAIL: chuck@pierce-co.com	ATTENDANCE: In-Person		SUBMIT DATE: 4/14/2021 9:03 AM

THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.

Recommended Components for Economic Nexus LegislationThe Missouri Society of Certified Public Accounts supports the passage of legislation establishing economic nexus for remote sellers as provided by the Supreme Court in the Wayfair decision. Missouri is one of the last states to enact an economic nexus standard. Failure to have economic nexus result in a competitive disadvantage to Missouri businesses and uncertainty for out of state sellers. We recommend that any legislation enacted include the following components:• The definition for economic nexus should be established at \$100,000 in sales. We recommend the definition not include a transaction trigger. This type of trigger is harder to track and can result in sellers having to remit based on low dollar volume. •

Provision should be made for Market Place Facilitators to remit on behalf of sellers. •

The legislation should provide for a database of established rates for all taxing jurisdictions that complies with established data standards. • It is recommended that provision be made for the Department of Revenue to provide for sellers to utilize Certified Service Providers. The Department would establish the amount of fee to be retained by the CSP. The CSP or the seller would take the fee instead of the timely filing discount



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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: DARRELL SKILES		PHONE NUMBER: 573-308-5415	
BUSINESS/ORGANIZATION NAME: COUNTY COMMISSIONERS ASSOCIATION OF MISSOURI		TITLE: PRESIDENT	
ADDRESS: 1541 COUNTY ROAD 2540			
CITY: SALEM		STATE: MO	ZIP: 65560
EMAIL:	ATTENDANCE:	SUBMIT DATE: 4/14/2021 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: DARYL DUWE		PHONE NUMBER: 573-353-9264	
REPRESENTING: MISSOURI CABLE TELECOMMUNICATIONS ASSOCIATION		TITLE:	
ADDRESS: P O BOX 1108			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65102
EMAIL:	ATTENDANCE:	SUBMIT DATE: 4/14/2021 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: DAVID OVERFELT		PHONE NUMBER: 573-636-2524	
REPRESENTING: MO RETAILERS ASSN; MO GROCERS ASSN; MO TIRE INDUSTRY ASSN		TITLE:	
ADDRESS: 618 E CAPITOL			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65109
EMAIL: dave@moretailers.com	ATTENDANCE: In-Person		SUBMIT DATE: 4/14/2021 10:36 AM
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All state-based sectors of retail including grocers and tire dealers implore you to please work through your differences and give us equity with remote Internet retailers that do not employ Missourians or fund our infrastructure, first responders and schools. We have been waiting for decades to be fairly treated. If you have an Internet retail business based in Missouri, you have to collect taxes throughout the nation as well as Missouri while your remote competitors do not have to collect Missouri's use tax and help keep our economy growing. Tire dealers have tremendous costs to maintain a shop while their remote Internet competitor has little cost and does not have to collect the use tax, the tire tax or environmental fees to deal with waste tires. Even grocers are losing business to remote food sellers today. Covid-19 has only made it harder on Missouri based businesses. Please help us compete fairly.



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WITNESS NAME			
INDIVIDUAL:			
WITNESS NAME: ELIAS TSAPELAS		PHONE NUMBER:	
BUSINESS/ORGANIZATION NAME:		TITLE:	
ADDRESS:			
CITY:		STATE:	ZIP:
EMAIL: Elias.Tsapelas@showmeinstitute.org	ATTENDANCE: Written		SUBMIT DATE: 4/14/2021 10:04 AM
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: JEFF BROOKS		PHONE NUMBER: 314-941-9235	
REPRESENTING: ST. LOUIS ZOO, GREATER ST. LOUIS INC, CITY OF CHESTERFIELD, WALMART INC, CITY OF ST. CHARLES		TITLE:	
ADDRESS:			
CITY:		STATE: MO	ZIP:
EMAIL:	ATTENDANCE:	SUBMIT DATE: 4/14/2021 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: JEREMY LAFAVER		PHONE NUMBER: 816-654-3666	
REPRESENTING: MISSOURI BUDGET PROJECT		TITLE:	
ADDRESS: 7200 MADISON AVE			
CITY: KANSAS CITY		STATE: MO	ZIP: 64114
EMAIL: jeremylafaver@gmail.com	ATTENDANCE: Written		SUBMIT DATE: 4/14/2021 4:54 PM

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The Working Families Tax Credit included in this legislation is a critical component. The EITC section is a phased-in 20% non refundable tax credit available only to those who have earned income and state income tax liability. Championed by the late Ronald Reagan as one of the best eliminators of poverty, the Missouri Budget Project encourages the Ways and Means Committee to support the Working Families Tax Credit.



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: MARK BRUNS		PHONE NUMBER: 573-690-0342	
REPRESENTING: CITY OF ST. PETERS		TITLE:	
ADDRESS: 1205 EVERGREEN LANE			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65101
EMAIL: mark@brunslobby.com	ATTENDANCE: Written		SUBMIT DATE: 4/14/2021 4:52 PM

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The City of St. Peters supports the Wayfair provision of this bill.



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: PAT KELLY		PHONE NUMBER: 314-252-1800	
REPRESENTING: MUNICIPAL LEAGUE OF METRO ST. LOUIS		TITLE: EXECUTIVE DIRECTOR	
ADDRESS: 11911 DORSETT ROAD			
CITY: MARYLAND HEIGHTS		STATE: MO	ZIP: 63043
EMAIL: pkelly@stlmuni.org	ATTENDANCE: Written	SUBMIT DATE: 4/13/2021 7:04 AM	
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The Municipal League supports SB153. Missouri is one of two states that he's not instituted the collection of internet sales tax. This puts our local brick and mortar stores at a compatible disadvantage while reducing local sales tax that is needed to provide municipal services.



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: RAY MCCARTY		PHONE NUMBER: 573-634-2246	
REPRESENTING: ASSOCIATED INDUSTRIES OF MISSOURI		TITLE: PRESIDENT/CEO	
ADDRESS: 3234 W. TRUMAN BLVD.			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65109
EMAIL: rmccarty@aimo.com	ATTENDANCE: In-Person		SUBMIT DATE: 4/12/2021 11:27 AM
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We support this bill that allows the State of Missouri and political subdivisions to collect taxes on internet and other remote sales made by out-of-state retailers.



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: RICHARD SHEETS		PHONE NUMBER: 573-635-9134	
REPRESENTING: MISSOURI MUNICIPAL LEAGUE		TITLE:	
ADDRESS: 1727 SOUTHRIDGE DRIVE			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65109
EMAIL:	ATTENDANCE:	SUBMIT DATE: 4/14/2021 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: RODNEY GRAY		PHONE NUMBER: 573-636-8135	
REPRESENTING: CITY OF COLUMBIA, ST. LOUIS ECONOMIC DEVELOPMENT PARTNERSHIP		TITLE:	
ADDRESS:			
CITY:		STATE:	ZIP:
EMAIL:	ATTENDANCE:		SUBMIT DATE: 4/14/2021 12:00 AM
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: RUTH EHRESMAN		PHONE NUMBER: 314-504-3616	
BUSINESS/ORGANIZATION NAME: VISION FOR CHILDREN AT RISK		TITLE: ADVOCACY COORDINATOR	
ADDRESS: 1000 NORTH VANDEVENTER			
CITY: ST. LOUIS		STATE: MO	ZIP: 63113
EMAIL: rehresman@visionforchildren.org	ATTENDANCE: Written		SUBMIT DATE: 4/13/2021 4:01 PM

THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.

Dear Chairmen Wallingford and members of the Committee, My name is Ruth Ehresman, the Advocacy Coordinator at Vision for Children at Risk. I am testifying to ask for your support for SB153, with the caveat that a State Earned Income Tax Credit (EITC) must be included. Vision for Children at Risk (VCR) is a not-for-profit organization that promotes the well-being of children and their families with a primary focus on those impacted by socio-economic risk and racial inequity. We do this by using data and research to inform the community, by promoting collaborative efforts, by engaging and supporting families, and by advocating for policy change and community investment. VCR's family engagement effort is driven by evidence-based strategies to strengthen families by promoting factors that improve family functioning and prevent child abuse and neglect. One of these factors is to connect families with concrete resources when they need them. The Earned Income Tax Credit is a common-sense tax break that helps working people with low incomes make ends meet and keep working which benefits their families, their communities, and local economies. The tax credit lets low- and moderate-income working families keep more of what they earn to help meet basic needs and pay for things that allow them to keep working, such as childcare and transportation. I know from my work with families with low incomes that the EITC is used to pay basic essential bills like childcare and utilities and rent. It often funds car repairs that are delayed until the federal EITC is received. The EITC boosts local economies because the money is immediately used to pay for needed services provided within the community. For families with very low wages, the credit increases with each dollar earned, which encourages them to work more hours. That additional experience in the workforce can lead to higher pay and better opportunities. The tax credit phases out after recipients reach a modest income level. A state EITC would benefit as many as 490,000 Missouri families across the state, and families in every community. Vision for Children at Risk believes that this is an important way to strengthen families and to assure that each child has the opportunity to thrive. I would be happy to answer any questions that you may have. Respectfully, Ruth Ehresman
Vision for Children at Risk
1000 North Vandeventer, St. Louis, MO 63113
rehresman@visionforchildren.org
www.visionforchildren.org



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: SHANON HAWK		PHONE NUMBER: 573-893-7753	
REPRESENTING: MUNICIPAL LEAGUE OF METRO ST. LOUIS		TITLE: DIRECTOR OF LEGISLATIVE AFFAIRS	
ADDRESS: 221 EAST CAPITOL AVENUE			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65101
EMAIL: shawk@atgovernmentstrategies.com	ATTENDANCE: Written		SUBMIT DATE: 4/14/2021 3:27 PM
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SB 153 is the result of several interested parties who have negotiated for over three years to get to a bill that has broad support. We hope to get this done this year and pass a clean bill.



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: TRENT WATSON		PHONE NUMBER: 314-606-0141	
REPRESENTING: MISSOURI ASSOCIATION OF COUNTIES		TITLE:	
ADDRESS: PO BOX 2221			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65102
EMAIL:	ATTENDANCE:	SUBMIT DATE: 4/14/2021 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: WILLIAM SHOEHIGH		PHONE NUMBER: 573-230-2940	
REPRESENTING: EXPEDIA GROUP		TITLE: REGISTERED LOBBYIST	
ADDRESS: PO BOX 104232			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65110
EMAIL: bill@shoehigh.com	ATTENDANCE: In-Person		SUBMIT DATE: 4/14/2021 11:28 AM
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: WILLIAM SHOEHIGH		PHONE NUMBER: 573-230-2940	
REPRESENTING: MICROSOFT CORPORATION		TITLE: REGISTERED LOBBYIST	
ADDRESS: PO BOX 104232			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65110
EMAIL: bill@shoehigh.com	ATTENDANCE: In-Person		SUBMIT DATE: 4/14/2021 11:25 AM
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WITNESS NAME			
INDIVIDUAL:			
WITNESS NAME: ARNIE C. "HONEST-ABE" DIENOFF-STATE PUBLIC ADVOCAT		PHONE NUMBER:	
BUSINESS/ORGANIZATION NAME:		TITLE:	
ADDRESS:			
CITY:		STATE:	ZIP:
EMAIL: arniedienoff@yahoo.com	ATTENDANCE: Written		SUBMIT DATE: 4/14/2021 2:15 AM
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I am Opposed to this Bill. This is another Tax.			



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: SCOTT KIMBLE		PHONE NUMBER:	
REPRESENTING: MISSOURI ASSOCIATION OF SCHOOL ADMINISTRATORS		TITLE:	
ADDRESS: 3550 AMAZONAS DRIVE			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65109
EMAIL:	ATTENDANCE:	SUBMIT DATE: 4/14/2021 12:00 AM	
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