



MISSOURI HOUSE OF REPRESENTATIVES
WITNESS APPEARANCE FORM

BILL NUMBER: HB 417		DATE: 1/30/2023	
COMMITTEE: Special Committee on Small Business			
TESTIFYING: <input checked="" type="checkbox"/> IN SUPPORT OF <input type="checkbox"/> IN OPPOSITION TO <input type="checkbox"/> FOR INFORMATIONAL PURPOSES			
WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: BILL ANDERSON		PHONE NUMBER: 573-893-3700	
REPRESENTING: MISSOURI HOSPITAL ASSOCIATION		TITLE:	
ADDRESS: 4712 COUNTRY CLUB DRIVE			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65109
EMAIL:	ATTENDANCE:	SUBMIT DATE: 1/30/2023 12:00 AM	
THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.			



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: BRAD JONES		PHONE NUMBER: 573-619-3077	
REPRESENTING: NATIONAL FEDERATION OF INDEPENDENT BUSINESS		TITLE: NFIB STATE DIRECTOR	
ADDRESS: 308 E. HIGH			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65101
EMAIL: Brad.Jones@nfib.org	ATTENDANCE: In-Person	SUBMIT DATE: 1/30/2023 12:07 PM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: DAVID JACKSON		PHONE NUMBER: 314-406-2933	
REPRESENTING: GREATER ST. LOUIS, PREFERRED FAMILY HEALTH, MO ASSISTED LIVING ASSOCIATION, NEXT MISSOURI		TITLE:	
ADDRESS: P.O. BOX 1865			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 63005
EMAIL:	ATTENDANCE:	SUBMIT DATE: 1/30/2023 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: DAVID OVERFELT		PHONE NUMBER: 573-230-6006	
REPRESENTING: ASSOCIATED INDUSTRIES OF MISSOURI; MO RETAILERS ASSOCIATION		TITLE:	
ADDRESS: PO BOX 1336			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65102
EMAIL: dsoverfelt@gmail.com	ATTENDANCE: In-Person	SUBMIT DATE: 1/30/2023 3:07 PM	
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Associated Industries of Mo and Mo Retailers Assn support



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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: DAVID PEARCE		PHONE NUMBER: 660-543-4365	
BUSINESS/ORGANIZATION NAME: UNIVERSITY OF CENTRAL MISSOURI		TITLE: GOVERNMENTAL RELATIONS EXECUTIVE DIRECTOR	
ADDRESS: UNIVERSITY OF CENTRAL MO, PO BOX 800			
CITY: WARRENSBURG		STATE: MO	ZIP: 64093
EMAIL: dpearce@ucmo.edu	ATTENDANCE: Written	SUBMIT DATE: 1/30/2023 11:16 AM	

THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.

The University of Central Missouri (UCM) supports HB 417 sponsored by Representative Henderson to provide Upskill Credentials. For over 15 years, our UCM Workforce and Professional Education has delivered certificate courses to over 6,000 students as they obtained Industry Recognized Credentials (IRC). Whether incumbent workers or entry level, UCM has worked with business partners to identify and deliver in-demand, in-person and hybrid, stackable certification courses. A few identified certifications include Healthcare, Information Technology, Manufacturing and Warehouse, and Skilled Trades. Poll reports show:

- Employees that are offered learning benefits from their employer are more motivated, effective and loyal to their employer.
- A LinkedIn Learning poll found 94% of employees will stay longer at a company that provides learning benefits.
- 87% of millennials said education development is important to them in their job.
- Millennials and Gen Z's number one concern is an employer who cares about their well-being, and education is one of the ways employers can show that caring.

Below are supporting testimonials from a student and employer:

“I wanted to update you and thank all of you for supporting me in my journey towards professional and personal growth. I just passed my Project Management Professional (PMP) exam, which was one of the most difficult exams in my lifetime. I couldn’t have done it without the foundation built from the course at UCM, the enthusiasm and encouragement from my instructor and fellow classmates, and the rest of the team that made it possible. I’ve landed a great opportunity with a fantastic company.”-Rolando Salvatierra, UCM PMP Graduate

“This program allows us to have home-grown talent that has completed a high quality educational experience. Immediately after training completion, the new CAN’s hit the ground running and continue to build on those relationships with our residents.”-Trisha Pepper, SPHR, SHRM-SCP, John Knox Village Manager of Recruitment/Employment

Thank you to Representative Henderson for supporting this important legislation.



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: KARA CORCHES		PHONE NUMBER: 573-634-3511	
REPRESENTING: MISSOURI CHAMBER OF COMMERCE AND INDUSTRY		TITLE: VICE PRESIDENT OF GOVERNMENTAL AFFAIRS	
ADDRESS: 428 EAST CAPITOL AVENUE			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65101
EMAIL:	ATTENDANCE:	SUBMIT DATE: 1/30/2023 12:00 AM	
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WITNESS NAME		
BUSINESS/ORGANIZATION:		
WITNESS NAME: MATT MORROW		PHONE NUMBER: 417-862-5567
BUSINESS/ORGANIZATION NAME: SPRINGFIELD AREA CHAMBER OF COMMERCE		TITLE: PRESIDENT AND CEO
ADDRESS: 202 S JOHN Q. HAMMONS PARKWAY		
CITY: SPRINGFIELD	STATE: MO	ZIP: 65802
EMAIL: lmustoe@springfieldchamber.com	ATTENDANCE: Written	SUBMIT DATE: 1/27/2023 11:28 AM

THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.

Chairman Brown and members of the Special House Committee on Small Business: On behalf of the Springfield Area Chamber of Commerce and our over 1500-member businesses, please accept this letter of support for House Bill 417, sponsored by Representative Mike Henderson. Developing and training our workforce is the key to the state's economic growth. Finding trained workers to meet demand continues to be the top issue facing employers. Additionally, as businesses work to meet customer needs, overcome supply chain issues, and deal with inflationary challenges, the business community would benefit from additional opportunities to strengthen employer access to trained workers to support business growth. HB 417 provides this opportunity by creating a grant program that will allow employers to support the upskilling of current or prospective employees. This funding will allow businesses to encourage employees to attain additional credentials. This program will bolster talent attraction and retention efforts, allow employers to invest in their workforce, and help employees increase access to additional training and enhanced skills. This grant program also requires employers to pledge an average wage increase that employees will realize after obtaining an upskill credential, so employees have the opportunity to access higher-wage jobs including in-demand industries in Southwest Missouri like healthcare, manufacturing, and education. Access to this grant funding for all business sizes is crucial. As the membership of the Springfield Chamber is comprised primarily of small businesses with 50 employees or less, efforts to reserve funds to support the smallest of businesses is key to ensuring all employers in need of skilled workers can grow their business and support their employees. We encourage your support of HB 417 because of the positive impact it has on employers, employees, and the economic growth of the state. Thank you for your consideration. Sincerely, Matt Morrow President and CEO Springfield Area Chamber of Commerce 202 S John Q Hammons Parkway Springfield, MO 65806



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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: MATT R. MCCORMICK		PHONE NUMBER: 573-874-1132	
BUSINESS/ORGANIZATION NAME: COLUMBIA CHAMBER OF COMMERCE		TITLE:	
ADDRESS: 300 SOUTH PROVIDENCE			
CITY: COLUMBIA		STATE: MO	ZIP: 65203
EMAIL:	ATTENDANCE:	SUBMIT DATE: 1/30/2023 12:00 AM	
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WITNESS NAME		
REGISTERED LOBBYIST:		
WITNESS NAME: NIKKI STRONG		PHONE NUMBER:
REPRESENTING: MISSOURI HEALTH CARE ASSOCIATION		TITLE:
ADDRESS:		
CITY: JEFFERSON CITY		STATE: MO
		ZIP: 65109
EMAIL:	ATTENDANCE:	SUBMIT DATE: 1/30/2023 12:00 AM
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: RYAN DEBOEF		PHONE NUMBER: 417-234-5046	
REPRESENTING: MISSOURI STATE UNIVERSITY		TITLE:	
ADDRESS: 100 E. HIGH ST., 2ND FLOOR			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65101
EMAIL: ryan@hahndeboef.com	ATTENDANCE: Written	SUBMIT DATE: 1/30/2023 5:14 PM	

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HB 417 would provide an important incentive to encourage employers to assist their employees in obtaining upskill credentials. This will enhance the state's workforce and increase the wage earning ability of Missouri residents. Missouri State University supports this bill.



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: WILLIAM SHOEHIGH		PHONE NUMBER: 573-230-2940	
REPRESENTING: MICROSOFT/LINKEDIN		TITLE: REGISTERED LOBBYIST	
ADDRESS: 5860 HAMSTEAD HEATH COURT			
CITY: ASHLAND		STATE: MO	ZIP: 65010
EMAIL: bill@shoehigh.com	ATTENDANCE: Written	SUBMIT DATE: 1/30/2023 1:39 PM	
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Microsoft supports this legislation.			



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WITNESS NAME		
INDIVIDUAL:		
WITNESS NAME: ARNIE C. "HONEST-ABE" DIENOFF-STATE PUBLIC ADVOCATE		PHONE NUMBER:
BUSINESS/ORGANIZATION NAME:		TITLE:
ADDRESS:		
CITY:		STATE: ZIP:
EMAIL: arniedienoff@yahoo.com	ATTENDANCE: Written	SUBMIT DATE: 1/30/2023 11:18 PM
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I am highly Opposed to this Legislation and Proposed Bill as another irresponsible Government Giveaway of a "Tax-Credit" or Free Money to make Over-Night Millionaires'. STOP Giving away OUR Tax-Dollars with out a Full Return-On-Investment! Where will the \$7-Million Dollars Come From? Trees on the Capitol Grounds?