



MISSOURI HOUSE OF REPRESENTATIVES
WITNESS APPEARANCE FORM

BILL NUMBER: HB 581		DATE: 2/8/2023	
COMMITTEE: Emerging Issues			
TESTIFYING: <input checked="" type="checkbox"/> IN SUPPORT OF <input type="checkbox"/> IN OPPOSITION TO <input type="checkbox"/> FOR INFORMATIONAL PURPOSES			
WITNESS NAME			
INDIVIDUAL:			
WITNESS NAME: ARNIE C. "HONEST-ABE" DIENOFF-STATE PUBLIC ADVOCATE		PHONE NUMBER:	
BUSINESS/ORGANIZATION NAME:		TITLE:	
ADDRESS:			
CITY:		STATE:	ZIP:
EMAIL: arniedienoff@yahoo.com	ATTENDANCE: Written		SUBMIT DATE: 2/8/2023 11:55 PM

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I Support this Bill. We are surrounded by other States that have Sports Wagering in place. But please put some of the Taxes towards Mental Health and Addiction Programs!



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: CARA HOOVER		PHONE NUMBER: 573-356-9698	
REPRESENTING: KANSAS CITY ROYALS		TITLE:	
ADDRESS: PO BOX 2322			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65102
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: DAVID JACKSON		PHONE NUMBER: 314-406-2933	
REPRESENTING: SPORTRADAR		TITLE:	
ADDRESS: PO BOX 1865			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 63005
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: DAVID WINTON		PHONE NUMBER:	
REPRESENTING: HOME DOCK CITIES ASSOCIATION		TITLE:	
ADDRESS: PO BOX 1805			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65102
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: FORD GALVIN		PHONE NUMBER:	
BUSINESS/ORGANIZATION NAME: KANSAS CITY CURRENT		TITLE: VP DATA STRATEGY	
ADDRESS: 1 TEAL RISING WAY			
CITY: RIVERSIDE		STATE: MO	ZIP: 64150
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME		
INDIVIDUAL:		
WITNESS NAME: JAMES JANES		PHONE NUMBER:
BUSINESS/ORGANIZATION NAME:		TITLE:
ADDRESS:		
CITY:		STATE: ZIP:
EMAIL: jjanes13@gmail.com	ATTENDANCE: Written	SUBMIT DATE: 2/8/2023 3:18 PM
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It's embarrassing it's taken over a month of the legislative session for a hearing to be called for sports betting. This should have been approved YEARS AGO. In Missouri, home of one of the teams playing in the super bowl in which \$16+ billion will be wagered, citizens cannot place legal sports bets. This is beyond ridiculous. As a Missourian, I can drive into nearly all of our border states and immediately open an app and place bets on my phone. My wife and I have done this in neighboring Kansas for the super bowl. Maybe if the legislative supermajority was less concerned with attacking marginalized groups and other culture war nonsense, making it more difficult for citizens to participate in their government, and undoing the will of the people then something the people want could actually be made into law. Missouri is losing out on MILLIONS in tax revenue every year because of our failure to authorize sports betting. Don't make the same mistake this session.



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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: JEFFREY MORRIS		PHONE NUMBER: 484-793-5750	
BUSINESS/ORGANIZATION NAME: PENN ENTERTAINMENT, INC		TITLE:	
ADDRESS: 825 BERKSHIRE BLVD			
CITY: WYOMISSING		STATE: PA	ZIP: 19610
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: MARK HANNA		PHONE NUMBER: 636-447-1170	
BUSINESS/ORGANIZATION NAME: REALTIME FANTASY SPORTS, INC		TITLE: PRESIDENT	
ADDRESS: 514 EARTH CITY PLAZA, SUITE 223			
CITY: EARTH CITY		STATE: MO	ZIP: 63045
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: MICHAEL R. GIBBONS		PHONE NUMBER: 573-635-4430	
REPRESENTING: ST. LOUIS CITY SC		TITLE:	
ADDRESS: 115 EAST HIGH STREET			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65101
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: MIKE WHITTLE		PHONE NUMBER: 314-345-9957	
BUSINESS/ORGANIZATION NAME: ST. LOUIS CARDINALS		TITLE: SVPR GENERAL COUNSEL	
ADDRESS: 700 CLARK ST.			
CITY: ST. LOUIS		STATE: MO	ZIP: 63102
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: MIKE WINTER		PHONE NUMBER: 573-230-6644	
REPRESENTING: MO. GAMING ASSOCIATION		TITLE:	
ADDRESS: PO BOX 305			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65109
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: PHILIP ARNZEN		PHONE NUMBER: 573-634-3511	
REPRESENTING: MO CHAMBER OF COMMERCE		TITLE:	
ADDRESS: PO BOX 149			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65101
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME		
REGISTERED LOBBYIST:		
WITNESS NAME: RICHARD AUBUCHON		PHONE NUMBER: 573-616-1845
REPRESENTING: THE KANSAS CITY CHIEFS FOOTBALL CLUB		TITLE:
ADDRESS: 112 EAST HIGH STREET		
CITY: JEFFERSON CITY		STATE: MO
		ZIP: 65101
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: RODNEY BOYD		PHONE NUMBER: 314-503-5899	
REPRESENTING: ST. LOUIS BLUES		TITLE:	
ADDRESS: 14 W CLARK			
CITY: ST. LOUIS		STATE: MO	ZIP: 63101
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: SEAN OSTROW		PHONE NUMBER: 573-616-9860	
REPRESENTING: SPORTS BETTING ALLIANCE		TITLE:	
ADDRESS: 2308 MT. VERNON AVENUE			
CITY: ALEXANDRIA		STATE: VA	ZIP: 22301
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: SHANNON COOPER		PHONE NUMBER: 660-890-1432	
REPRESENTING: CITY OF KANSAS CITY		TITLE:	
ADDRESS: 208 MADISON			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65101
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: BOB PRIDDY		PHONE NUMBER: 573-635-8955	
REPRESENTING: NATIONAL TEAMBOAT MUSEUM		TITLE:	
ADDRESS: 1744 ENGELWOOD DR.			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65101
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM	
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WITNESS NAME		
REGISTERED LOBBYIST:		
WITNESS NAME: JON DALTON		PHONE NUMBER: 314-621-5070
REPRESENTING: MLB, NHL, MLS AND NBA PLAYERS ASSOCIATION		TITLE:
ADDRESS: 7700 FORSYTH BLVD., SUITE 1800		
CITY: ST. LOUIS		STATE: MO
		ZIP: 63105
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM
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WITNESS NAME		
BUSINESS/ORGANIZATION:		
WITNESS NAME: STEVEN FEHR		PHONE NUMBER: 913-335-1398
BUSINESS/ORGANIZATION NAME: NATIONAL HOCKEY LEAGUE PLAYERS ASSOCIATION		TITLE:
ADDRESS: 10990 QUIVIRA RD, STE 200		
CITY: OVERLAND PARK		STATE: KS
		ZIP: 66210
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/8/2023 12:00 AM
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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: TIMOTHY FABER		PHONE NUMBER: 573-480-2704	
REPRESENTING: MISSOURI BAPTIST CONVENTION		TITLE:	
ADDRESS: 292 FAITH BLVD			
CITY: LAURIE		STATE: MO	ZIP: 65037
EMAIL: tfaber@mobaptist.org	ATTENDANCE: Written	SUBMIT DATE: 2/7/2023 8:46 PM	

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While gambling in any form is contrary to good government, self-sufficiency of citizens, and establishing and promulgating a safe, principled, and noble society this bill allowing sports wagering is especially egregious. the Missouri Baptist Convention (which consists of approximately 500,000 members statewide), has repeatedly spoken in opposition to gambling. Here are some excerpts of the statements they have adopted: From 2004: “unite together in order to limit and even diminish the amount of gambling opportunities which exist within our fine state” From 2007: “we stand in strong opposition to all forms of gambling including lotteries, and bingos, and firmly oppose any and all expansions” From 2018: the Missouri Baptist Convention stands against gambling in every form; and . . . we urge our leaders at all levels of government to end all forms of gambling in Missouri” From 2022: “we, the messengers of the Missouri Baptist Convention . . . oppose the growing legalization and promotion of gambling of all kinds, at all times, and in all places” I am happy to provide the full text of each of these resolutions if you are interested. But whether from the full text of these resolutions, or from the excerpts I have provided, it is abundantly clear that a body consisting of approximately one out of every 12 Missourians oppose this Joint Resolution. I assure you there are others who are not Baptist, such as the Assemblies of God, who also oppose the expansion of gambling in our state. But even if Sports Betting were to be allowed, this bill does not indicate any type of loss limits for those who are placing bets. Thus one person may bet an excessive amount and jeopardize the well-being of others living in their household. Furthermore, the means of verifying one’s age has not been delineated thus allowing for the operators to establish faulty and inaccurate or unreliable means of age verification, or the betters to evade or circumvent such age verification. There is also no guaranteed way to ensure online bets are placed by someone who is physically within the state. This is especially true for those who live near various state lines bordering neighboring states and internet servers and providers are not always accurate – case in point: When I am in my office in Eldon, MO my “location” according to our internet provider is near Washington, MO. Finally, though there are certain violations outlined within the bill, there is nothing to indicate what the consequences are for committing any of those said violations. So while we oppose sports betting in general, we oppose this bill in particular because it does little or nothing to provide for the safeguards it claims to give. We strongly encourage the committee to vote no on HB581.



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: BRIANNE DOURA		PHONE NUMBER: 774-571-9451	
REPRESENTING: NATIONAL COUNCIL ON PROBLEM GAMBLING		TITLE: FOUNDER, DOURA-SCHAWOHL CONSULTING LLC	
ADDRESS: 9641 BOYETT CT			
CITY: FAIRFAX		STATE: VA	ZIP: 22032
EMAIL: brianne@consultbds.com	ATTENDANCE: Written	SUBMIT DATE: 2/7/2023 10:32 AM	

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Written Statement of Brianne Doura-Schawohl National Council on Problem Gambling Committee on Emerging Issues HB 581 February 8, 2023 Dear Chairman Hardwick and Members of the Committee: I write on behalf of the National Council on Problem Gambling (NCPG), the sole national advocate for problem gamblers and their loved ones, to provide comments on HB 581, which would legalize sports betting in the state of Missouri. NCPG's mission is to lead state and national stakeholders in the development of comprehensive policy and programs for all those affected by problem gambling. Our vision is to improve health and wellness by reducing the personal, social, and economic costs of problem gambling. NCPG is neither for nor against legalized gambling. There are an estimated 105,000 (2.2% of the adult population) Missourians currently struggling with a gambling problem. In addition, according to the 2021 Survey of Problem Gambling Services in the United States, Missouri ranked 38th out of 50 U.S. states in 2021 in terms of per capita public funds dedicated to problem gambling services. The average per capita allocation of public funds for problem gambling services in the 42 states reporting publicly funded services was 40 cents; Missouri's per capita public investment was 2 cents. This funding comes from a formula where one cent from every casino patron's entrance fee is designated for problem gambling treatment. As HB 581 currently stands, only \$500,000 a year is designated to problem gambling programs. NCPG typically recommends states dedicate a percentage of gross tax revenue from legalized sports gambling to preventing and treating problem gambling; however, given that the Missouri Constitution requires all tax revenue from gambling to go towards education, we recommend Missouri designate an amount equal to slightly less than a dollar per resident, \$5,000,000 annually in total. This amount would give Missouri \$0.81 per capita in problem gambling funding, putting the state in the top 15% nationally in problem gambling funding per capita. This funding is essential given that the state's previous funding mechanism, paired with the \$500,000 designated in the bill, will be woefully inadequate because a large proportion of gambling will be conducted on mobile devices, without one ever setting foot inside a gaming establishment. NCPG has long believed that everyone who profits from sports betting bears responsibility for gambling problems. Dedicating this funding to mitigate gambling harm is an ethical imperative and an economic necessity. Beyond the amount of funding dedicated to problem gambling in this bill, NCPG is largely supportive of the responsible and problem gambling provisions of this legislation. It is clear that the legislature included many of our suggestions last year on how to improve the legislation. The legislature should be commended for incorporating our suggested changes and prioritizing those who have or will develop a gambling problem under legalized sports gambling. Below are comments on those provisions and minor suggestions to refine and improve them even further. NCPG supports HB

581 continuing the state's successful self-exclusion program and expanding it to cover mobile sports gambling; as well as the provisions allowing players to enroll in self-exclusion online. NCPG also supports the provision distributing funds forfeited by self-exclusion into the compulsive gamblers fund. Beginning in 1996, the Missouri Gaming Commission has administered programs to allow people to voluntarily ban themselves from all casinos in the state. In 2013, the Missouri Lottery was one of the first lotteries to offer a self-exclusion program. Thousands of Missourians have utilized these programs to assist them in their recovery from problem gambling. As part of the expanded self-exclusion program, Missouri law should bar operators from sending any promotional materials to self-excluded players and ensure those players receive information from the state on how to receive help for gambling problems. In addition, players should be required to apply to be reinstated on their own initiative at the conclusion of their self-exclusion period, and not be incentivized or subject to triggers in communications from operators. Best practices for a self-exclusion program also require a reinstatement review with a trained mental health professional, ensuring customers are empowered with tools and information about how to resume gambling in a healthy and protected way. Next, NCPG supports the provisions establishing the annual research agenda and the requirements that the general assembly consider these findings when making future appropriations to the compulsive gamblers fund. A research agenda ensures lawmakers and policymakers know the impacts legalized sports gambling is having on the state and enables them to make recommendations and legislative changes that create a safe and sustainable gambling environment in the state. In addition, NCPG supports the requirement that operators include a "a nationally recognized problem gambling helpline number in all promotional activity[.]" NCPG has operated the national problem gambling helpline (recently redesignated as 800-GAMBLER) since 1995. The number routes calls to local problem gambling helplines where available. Use of the national helpline number is important as many advertisements are seen nationally, and use of one number reduces clutter on the screen—allowing those needing help to easily see one number to call. We recommend that these provisions be expanded to require that a nationally recognized number be easily viewable on sports betting mobile apps and websites. Anyone placing a wager should be able to easily find the number to call should they decide they need help. NCPG also supports HB 581's provisions requiring operators to have a responsible gambling plan in place, that they annually train employees, and that they have policies in place for handling situations in which a player indicates they are in distress or experiencing a problem. These policies not only ensure gambling operators and their employees have a distinct focus on problem gambling, but also can save lives when a player is in dire need of intervention. NCPG supports the requirement that operators prominently display tools that assist players in making responsible decisions and allowing them to set limits, but would like to see these provisions expanded. NCPG recommends HB 581 require operators to provide a variety of information to players to assist them in their decision making. This includes practical tips on how to keep gambling within safe limits, common myths associated with specific types of sports betting, information on how individual games work, how to use key responsible gambling tools, the risks associated with gambling, and signs of a potential gambling problem. In addition, operators should be required to provide players with information on their play. Players should have easily accessible and periodic updates regarding their gambling history including time and money spent, games played, net wins/losses, as well as session information. Players should have access to their account details including all deposit and withdrawal amounts. Players should be able to set limits on the amount of time they spend gambling and the amount of money they spend in a given time period (such as a day, week, or month). Finally, NCPG supports HB 581's provisions placing sensible restrictions on sports betting advertising. Although not necessarily required in legislation rather than regulation, we encourage the legislature to consider following the lead of states like Ohio and New York and ban the use of the term "risk-free." Not only are gambling advertisements using this term typically misleading because a player must bet their own money to get credits returned, it is also true that gambling is a potentially addictive activity and therefore never risk-free. We would never allow a tobacco company to advertise a risk-free puff on a cigarette, and we should think the same way about gambling. As with all forms of gambling, we know that there will be a significant portion of the population that will experience negative consequences as a result of legalized sports gambling. NCPG believes that because the legislature included most of our suggested legislative language shared last year, and with only a few more minor changes, Missouri can take a substantial step in creating a safe and sustainable sports gambling environment for its residents. If you have any questions about the recommendations, or want additional details or recommendations, please do not hesitate to contact us. I would be happy to answer any and all questions that you may have. Thank you for the opportunity to submit our testimony to the record.