COMMITTEE ON LEGISLATIVE RESEARCH OVERSIGHT DIVISION

FISCAL NOTE

L.R. No.: 3236H.01I Bill No.: HB 1803

Subject: Economic Development; State Treasurer; Business and Commerce

Type: Original

Date: January 7, 2024

Bill Summary: This proposal increases aggregate investment amount that the State

Treasurer may invest in linked deposits and changes disbursement criteria

for eligible parties.

FISCAL SUMMARY

ESTIMATED NET EFFECT ON GENERAL REVENUE FUND					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
General Revenue*	\$0 or More or Less	\$0 or More or Less	\$0 or More or Less		
General Revenue	than (\$2,600,000)	than (\$3,120,000)	than (\$3,120,000)		
Total Estimated Net					
Effect on General	\$0 or More or Less	\$0 or More or Less	\$0 or More or Less		
Revenue	than (\$2,600,000)	than (\$3,120,000)	than (\$3,120,000)		

ESTIMATED NET EFFECT ON OTHER STATE FUNDS					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
Other State Funds*	\$0 or More or Less	\$0 or More or Less	\$0 or More or Less		
	than (\$7,400,000)	than (\$8,880,000)	than (\$8,880,000)		
Total Estimated Net					
Effect on Other State	\$0 or More or Less	\$0 or More or Less	\$0 or More or Less		
Funds	than (\$7,400,000)	than (\$8,880,000)	than (\$8,880,000)		

*The current cap on the Linked Deposit Program under the Office of the State Treasurer (STO) is \$800 million. This proposal raises it to \$1.2 billion. According to a 2023 report by the STO, \$538.7 million was invested in the program. Therefore, Oversight has ranged the fiscal impact from \$0 (the program may not use monies above the \$800 million cap even with this bill and therefore this would **not** have an impact), to a potential loss of interest income if the STO had utilized the additional \$400 million in the Linked Deposit Program and could have earned an additional 3.0% of interest on those monies – broken down between General Revenue and Other State Funds. The fiscal note does not reflect any indirect positive benefits to the state resulting from this program increase.

Numbers within parentheses: () indicate costs or losses.

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ESTIMATED NET EFFECT ON FEDERAL FUNDS					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
Total Estimated Net					
Effect on All Federal					
Funds	\$0	\$0	\$0		

ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
Total Estimated Net					
Effect on FTE	0	0	0		

- ⊠ Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.
- ☐ Estimated Net Effect (savings or increased revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.

ESTIMATED NET EFFECT ON LOCAL FUNDS					
FUND AFFECTED FY 2025 FY 2026 FY 2					
Local Government \$0 or Unknown \$0 or Unknown \$0 or Unknown					

FISCAL ANALYSIS

ASSUMPTION

Officials from the **Office of the State Treasurer (STO)** state there is a potential opportunity cost associated with this proposal. The annual opportunity cost for this proposal is up to \$12,000,000 depending on utilization of the program. \$12,000,000 represents 3% of the \$400,000,000 increase included in the proposal. The STO believes that this cost would be offset by potential benefits received by participants in the program which are not sufficiently quantifiable to include in this response.

Oversight notes, according to a 2023 report issued by the STO (MO BUCK\$, Linked Deposits for small businesses, farms and communities), the following is a summary of Missouri Linked Deposit Program by Year:

2023	\$538,680,927
2022	\$292,092,410
2021	\$281,472,076
2020	\$437,486,163
2019	\$522,047,970

The report noted the current breakout for the Linked Deposit Program as follows:

Small Business Program	\$330,509,987
Job Enhancement Program	\$ 1,650,000
Alternative Energy Program	\$ 0
Agriculture Program	\$159,304,804
Local Government Program	\$ 1,548,933
Multi-Family Housing Program	\$ 45,667,203
Total Active Deposits	\$538,680,927

Oversight will use an opportunity cost (loss) for the additional monies earmarked and utilized in the Linked Deposit Program of 3.0%, as assumed by the STO above.

\$400,000,000 cap increase (\$800M - \$1.2B) x 3% = \$12,000,000.

The current (at December 31, 2023) balances of General Revenue and all other state treasury funds are:

General Revenue: \$ 4,623,639,714 26%
All other state funds: \$13,374,106,600 74%

TOTAL \$17,997,746,314

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General Revenue \$ 3,120,000 (26% x \$12M)
Other State Funds \$ 8,880,000 (74% x \$12M)

TOTAL **\$12,000,000**

Oversight notes that increasing the allocation for Linked Deposits could result in a decrease to state revenues given that there are investments with higher interest rates of return that the STO could take advantage of. The interest rate environment with lending institutions will not be constant and Oversight is unable to determine the amount of businesses that would utilize the Linked Deposit program in the future. Therefore, Oversight will reflect a loss to general revenue of up to \$3,120,000 and a loss to other state funds of up to \$8,880,000.

Oversight also notes there is potential savings to local political subdivisions if they choose to utilize the Linked Deposit Program. Therefore, Oversight will reflect an unknown positive fiscal impact to political subdivisions to the extent they avail themselves of the increased linked deposit authority.

Oversight notes this increase in the Linked Deposit program may have positive benefits to the various Missouri businesses and entities that utilize the program. Oversight considers these benefits to be indirect impacts and have not reflected them in the fiscal note.

Oversight notes the amount of linked deposits per the MOBUCK\$ report as of 2023 (\$538,680,927) is below the current cap of \$800 million (\$261.3 million difference); however, the program utilization increased by \$246 million over the previous year. Therefore, Oversight will assume the STO may or may not utilize the new \$400M of cap space provided by this bill in any of the fiscal years reflected in the fiscal note. Therefore, Oversight will reflect the fiscal impact as \$0 (increasing the cap does not impact the amount of linked deposits made) to the estimates provided above.

FISCAL IMPACT – State Government	FY 2025	FY 2026	FY 2027
	(10 Mo.)		
GENERAL REVENUE FUND			
<u>Loss</u> opportunity for higher returns	\$0 or More or	\$0 or More or	\$0 or More or
STO – if additional monies are utilized	Less than	Less than	Less than
in the Linked Deposit Program	(\$2,600,000)	(\$3,120,000)	(\$3,120,000)
ESTIMATED NET EFFECT TO	\$0 or More or	\$0 or More or	\$0 or More or
THE GENERAL REVENUE FUND	Less than	Less than	Less than
	(<u>\$2,600,000)</u>	(<u>\$3,120,000)</u>	(<u>\$3,120,000)</u>

OTHER STATE FUNDS			
<u>Loss</u> opportunity for higher returns	\$0 or More or	\$0 or More or	\$0 or More or
STO – if additional monies are utilized	Less than	Less than	Less than
in the Linked Deposit Program	(\$7,400,000)	(\$8,880,000)	(\$8,880,000)
	\$0 or More or	\$0 or More or	\$0 or More or
ESTIMATED NET EFFECT TO	Less than	Less than	Less than
OTHER STATE FUNDS	(<u>\$7,400,000)</u>	(<u>\$8,880,000)</u>	(<u>\$8,880,000)</u>

SUBDIVISIONS	<u>Unknown</u>	<u>Unknown</u>	<u>Unknown</u>
LOCAL POLITICAL	\$0 or	\$0 or	\$0 or
ESTIMATED NET EFFECT TO			
	<u>Unknown</u>	<u>Unknown</u>	<u>Unknown</u>
Savings – Linked Deposit Participation	\$0 or	\$0 or	\$0 or
202211223112			
SUBDIVISIONS			
LOCAL POLITICAL			
	(101/101)		
	(10 Mo.)		
FISCAL IMPACT – Local Government	FY 2025	FY 2026	FY 2027

FISCAL IMPACT – Small Business

Small businesses that utilize the Linked Deposit program could be impacted by this proposal.

FISCAL DESCRIPTION

This bill raises the aggregate amount that the State Treasurer may invest in linked deposits, such that the total amount deposited at any one time does not exceed \$1.2 billion. Currently, the cap is \$800 million. The bill specifies that the aggregate deposits shall be used for linked deposits to eligible small businesses in addition to the businesses currently allowed. Currently, there is a maximum dollar amount that can be deposited in linked deposits applicable to the various businesses, this bill changes the maximum to a percentage of the aggregate deposit.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

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SOURCES OF INFORMATION

Office of the State Treasurer

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