# COMMITTEE ON LEGISLATIVE RESEARCH OVERSIGHT DIVISION

### **FISCAL NOTE**

L.R. No.: 4227H.01I Bill No.: HB 2096

Subject: Transportation; Department of Revenue; Motor Vehicles; Licenses - Motor

Vehicle

Type: Original

Date: March 1, 2024

Bill Summary: This proposal establishes a five-year motor vehicle registration option for

motor vehicles with a model year of manufacture that is less than five years

old.

## **FISCAL SUMMARY**

ESTIMATED NET EFFECT ON GENERAL REVENUE FUND					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
General Revenue*	(\$511,875)	\$0	\$0		
<b>Total Estimated Net</b>					
<b>Effect on General</b>					
Revenue	(\$511,875)	\$0	\$0		

<sup>\*</sup>Most of the cost above (\$386,875) are for OA-ITSD services. This cost could be avoided if there was a delayed effective date of implementation as DOR is in the process of obtaining a new Motor Vehicle and Driver's License software system.

ESTIMATED NET EFFECT ON OTHER STATE FUNDS				
FUND AFFECTED	FY 2025	FY 2026	FY 2027	
Highway Fund*	Unknown	Unknown	Unknown or	
			(Unknown)	
Highway Patrol			(Unknown, Less than	
Inspection Fund	\$0	\$0	\$250,000)	
<b>Total Estimated Net</b>				
Effect on Other State			Unknown or	
Funds	Unknown	Unknown	(Unknown)	

<sup>\*</sup>Increase in revenue in first two fiscal years is due to having a five-year registration option for vehicles that are less than five years old (potentially collecting registration fees for years 3 through 5 in year 1). The increase in revenue will balance out after the first two years of implementation.

Numbers within parentheses: () indicate costs or losses.

ESTIMATED NET EFFECT ON FEDERAL FUNDS					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
<b>Total Estimated Net</b>					
Effect on All Federal					
Funds	\$0	\$0	\$0		

ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
<b>Total Estimated Net</b>					
<b>Effect on FTE</b>	0	0	0		

- ⊠ Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.
- ⊠ Estimated Net Effect (savings or increased revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.

ESTIMATED NET EFFECT ON LOCAL FUNDS					
FUND AFFECTED FY 2025 FY 2026 FY 2					
Unknown or					
Local Government Unknown Unknown (Unknown)					

## **FISCAL ANALYSIS**

#### ASSUMPTION

Officials from the **Department of Revenue (DOR)** assume the following regarding this proposal:

## Administrative Impact

To implement the proposed legislation the department will be required to:

- Create new procedures, training manuals, notices, and forms;
- Update procedures, forms, and correspondence;
- Update associated fee charts, and the Department website;
- Update the Dealer Operating Manual;
- Update the Missouri Titling Manual;
- Send communications to contracted license offices and other contracted stakeholders;
- Complete programming and user acceptance testing;
- Update the Missouri Transportation Accounting System (MTAS) tables;
- Train internal and contract license office staff; and
- Install a new phone number or options for these calls.

### FY 2025 Motor Vehicle Bureau

Research/Data Analyst 100 Hrs @ \$27.11/hr = \$2,700 Associate Research/Data Analyst 300 Hrs @ \$25.22/hr. = \$7,566 Lead Administrative Support Asst. 75 Hrs @ \$18.54 = \$1,390 Administrative Manager 60 Hrs @ \$29.31 = \$1,759

### FY 2025 – Systems Analysis and Support

Research/Data Analyst 395 hrs. @ \$27.00 per hr. = \$10,665 Administrative Manager 198 hrs. @ \$29.31 per hr. = \$5,803 Associate Research/Data Analyst 1581 hrs. @ \$21.64 per hr. = \$34,213

## FY 2025 – Strategy and Communications Office

Associate Research/Data Analyst 400 hrs. @ \$19.90/hr. = \$7,960

## Total Cost = \$72,056

**Oversight** assumes DOR will use existing staff and will not hire additional FTE to conduct these activities; therefore, Oversight will not reflect the administrative costs DOR has indicated on the fiscal note.

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**DOR** notes OA-ITSD services will be required at a cost of \$386,875 in FY 2025 (3,684.52 hours x \$105 per hour).

The fiscal impact estimated above is based on changes in the current Department's Motor Vehicle and Driver Licensing system environment. The implementation of this legislation will be coordinated with the integration of the Department's Motor Vehicle and Driver Licensing software system approved and passed by the General Assembly in 2020 (SB 176). To avoid duplicative technology development and associated costs to the state, it is recommended a delayed effective date be added to this bill to correlate with the installation of the new system.

**Oversight** does not have any information to the contrary in regards to DOR's assumptions; therefore, Oversight will reflect DOR's OA-ITSD costs on the fiscal note. Oversight notes, this cost could be avoided if a delayed effective date is implemented for this proposal.

## Fusion Impact

**DOR** notes, an Implementation Consultant will be required at \$250/hour x 500hrs = \$125,000

The costs associated with these legislative changes may be outside of the current contract and identified programming work for DOR's incoming integrated system. As such, the department has included the potential costs associated with making the changes to the integrated system by the department's current vendor.

**Oversight** does not have information to the contrary and therefore, Oversight will reflect the estimates as provided by DOR.

### Revenue Impact

**DOR** notes the following:

FY 2022 321,097 vehicles 5 years and under that were registered FY 2023 377,023 vehicles 5 years and under that were registered

FY 2022 \$34,750,934 total amount of fees paid FY 2023 \$40,772,891 total amount of fees paid

It is unknown how many registrants will elect for a 5-year registration. There will be an unknown increase in registration fees collected in the first few years after implementation of this bill. This increase should balance out in subsequent years. Registration fees are distributed to 75% Highways/15% Cities/10% Counties.

**Oversight** assumes there will be an increase in revenue in the first two years after implementation of this proposal if vehicle owners (of vehicles less than five years old) choose

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the five-year registration option. Oversight will reflect an increase in revenue for fiscal years 2025 and 2026. Oversight assumes the revenue will then even out in FY 2027 as registrations will decrease due to vehicles utilizing the five-year registration option in 2025 and 2026. Oversight is unsure if the revenue from new 5 year registrations collected in FY 2027 will be greater than or less than the normal (1 or 2 year) registration fee that would normally be collected in FY 2027, but were already paid in FY 2025 or FY 2026. Therefore, Oversight will range the revenue impact in FY 2027 from a positive Unknown to negative (Unknown)

Officials from the **Missouri Highway Patrol (MHP)** assume the following regarding this proposal:

The Patrol assumes that approximately 25% of those eligible for the 5-year registration option proposed in the bill would choose this option. As such, the Patrol determines the potential decrease in motor vehicle safety inspections performed statewide, as a result of the provisions of the bill, is estimated to be 6,250 inspections.

The state of Missouri receives \$1.50 from each safety inspection performed. Of that amount, \$1.00 is deposited into the Highway Fund (0644) and \$0.50 to the Highway Patrol Inspection Fund (0297). The potential reduction of an estimated 6,250 safety inspections could result in a negative fiscal impact to the Highway Fund of \$6,250 and \$3,125 to the Highway Patrol Inspection Fund per year.

**Oversight** is unable to determine how many vehicles will no longer require safety inspections as a result of this proposal; however, Oversight assumes the number will be minimal as current statute does not require a safety inspection if the vehicle is less than ten years old and has less than 150,000 miles. Oversight will reflect an "Unknown, but less than \$250,000" fiscal impact to the Highway Fund and the Highway Patrol Inspection Fund starting in FY 2027.

Officials from the **Missouri Department of Transportation** defer to DOR for the potential fiscal impact of this proposal.

FISCAL IMPACT – State Government	FY 2025	FY 2026	FY 2027
	(6 Mo.)		
GENERAL REVENUE FUND			
<u>Cost</u> – DOR – OA-ITSD	(\$386,875)	\$0	\$0
<u>Cost</u> – DOR – Fusion implementation			
consultant	(\$125,000)	<u>\$0</u>	<u>\$0</u>
ESTIMATED NET EFFECT ON			
THE GENERAL REVENUE FUND	<u>(\$511,875)</u>	<u>\$0</u>	<u>\$0</u>

FISCAL IMPACT – State Government	FY 2025	FY 2026	FY 2027
(continued)	(6 Mo.)		
HIGHWAY FUND			
Revenue – increase and then potentially			
decrease in registration fees due to a	Unknown	Unknown	Unknown or
five-year registration option			(Unknown)
Revenue – MHP – decrease in the			(Unknown,
number of inspections	<u>\$0</u>	<u>\$0</u>	Less than
			\$250,000)
			TT 1
ESTIMATED NET EFFECT ON	Timber arres	T. J. J	<u>Unknown or</u>
THE HIGHWAY FUND	<u>Unknown</u>	<u>Unknown</u>	(Unknown)
HIGHWAY PATROL INSPECTION FUND			
<u>Revenue</u> – MHP – decrease in the			<u>(Unknown,</u>
number of inspections	\$0	\$0	Less than
	<u>\$0</u>	<u>Ψ</u>	
	<u>\$0</u>	<u>90</u>	\$250,000)
	ψ0	<u>~~</u>	\$250,000)
ESTIMATED NET EFFECT ON	_		\$250,000) (Unknown,
ESTIMATED NET EFFECT ON THE HIGHWAY PATROL INSPECTION FUND	<u>\$0</u>	<u>\$0</u>	\$250,000)

FISCAL IMPACT – Local Government	FY 2025	FY 2026	FY 2027
	(6 Mo.)		
LOCAL POLITICAL			
SUBDIVISIONS			
Revenue (Cities 15%) – increase and			Unknown or
then potentially decrease in registration	Unknown	Unknown	(Unknown)
fees due to a five-year registration			,
option			
Revenue (Counties 10%) – increase and			Unknown or
then potentially decrease in registration	Unknown	Unknown	(Unknown)
fees due to a five-year registration			<u> </u>
option			
ESTIMATED NET EFFECT ON			
LOCAL POLITICAL			Unknown or
SUBDIVISIONS	<u>Unknown</u>	<u>Unknown</u>	(Unknown)

## FISCAL IMPACT – Small Business

Small businesses that provide safety inspections could be impacted as a result of this proposal. In addition, license contract offices' processing fees in §136.055 could be impacted.

# **FISCAL DESCRIPTION**

This proposal establishes a five-year motor vehicle registration option for motor vehicles with a model year of manufacture that is less than five years old.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

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## **SOURCES OF INFORMATION**

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Department of Revenue Missouri Department of Transportation Missouri Highway Patrol

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March 1, 2024

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