

BILL NUMBER: HB 2267				DATE: 2/28/2024
COMMITTEE: Special Committee on Public Policy				
TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: ALEX TUTTLE			PHONE NUME 636-751-5	
REPRESENTING: TITLE: TUTTLE & ASSOCIATES TUTTLE & ASSOCIATES			ASSOCIATES	
ADDRESS: 62069 ALLEE RD				
CITY: CALIFORNIA			STATE: MO	ZIP: 65018
EMAIL: aletutt@gmail.com	1	ATTENDANCE: In-Person	SUBMIT I 2/28/20	DATE: 124 2:18 PM
THE INFORMATION ON THIS FORM IS PUBLIC RECORD LINDER CHAPTER 610, RSMo				

Testimony in support of HB2267 on behalf of Hannibal Regional Healthcare System.



BILL NUMBER: HB 2267				DATE: 2/28/2024
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TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
BUSINESS/ORG	ANIZATION:			
WITNESS NAME: AMY WEBER			PHONE NUMB 816-517-39	=- ··
BUSINESS/ORGANIZATIO				R OF PAYOR, GOVERNMENT IS
ADDRESS: 2305 S. 65 HWY			·	
CITY: MARSHALL			STATE: MO	ZIP: 65340
EMAIL:		ATTENDANCE:	SUBMIT D 2/28/20	ATE: 24 12:00 AM
THE INFORMA	TION ON THIS FOR	M IS PUBLIC RECOR	D UNDER CHA	PTER 610, RSMo.



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TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
BUSINESS/ORG	ANIZATION:			
WITNESS NAME: AMY WICKMAN, P	HARMD		PHONE NUMB 573-458-38	
BUSINESS/ORGANIZATION PHELPS HEALTH	ON NAME:		TITLE: ONCOLOG	BY PHARMACIST
ADDRESS: 1060 W. 10TH				
CITY: ROLLA			STATE: MO	ZIP: 65401
EMAIL:		ATTENDANCE:	SUBMIT D 2/28/20	OATE: 024 12:00 AM
THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.				



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TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
BUSINESS/ORG	ANIZATION:			
WITNESS NAME: ANDREW DAWSO	N		PHONE NUME 660-826-8	
BUSINESS/ORGANIZATION BOTHWELL REGIO	ON NAME: ONAL HEALTH AND CIT	Y OF SEDALIA	TITLE: HOSPITA	L TRUSTEE/MAYOR
ADDRESS: 601 E. 14TH STREET				
CITY: SEDALIA			STATE: MO	ZIP: 65301
EMAIL:		ATTENDANCE:	SUBMIT I 2/28/20	DATE: 124 12:00 AM
THE INFORMA	TION ON THIS FORM	I IS PUBLIC RECOR	D UNDER CHA	PTER 610, RSMo.



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		WITNESS NAME		
BUSINESS/ORG	ANIZATION:			
WITNESS NAME: ANGELA BROCKS	}		PHONE NUME 314-488-8	
BUSINESS/ORGANIZATION NAME: FOUR RIVERS COMMUNITY HEALTH CENTER			DIRECTO SERVICES	R OF PHARMACY S
ADDRESS: 1081 EAST 18TH S	TREET			
CITY: ROLLA			STATE: MO	ZIP: 65401
EMAIL:		ATTENDANCE:	SUBMIT I 2/28/20	DATE:)24 12:00 AM
THE INFORMAT	TION ON THIS FOR	M IS PUBLIC RECOR	D LINDER CHA	PTER 610 RSMo



BILL NUMBER: HB 2267				DAT 2/2	TE: 28/2024
COMMITTEE: Special Committee on Public Policy					
TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFO	RMATIC	NAL PURPOSES
		WITNESS NAME			
INDIVIDUAL:					
WITNESS NAME: ARNIE C. "HONES	WITNESS NAME: ARNIE C. "HONEST-ABE" DIENOFF-STATE PUBLIC ADVOCAT PHONE NUMBER:				
BUSINESS/ORGANIZATION NAME: TITLE:					
ADDRESS:			·		
CITY:			STATE:		ZIP:
EMAIL: arniedienoff@yah	oo.com	ATTENDANCE: Written	SUB 2/2	MIT DATE: 8/2024 1	1:56 PM
THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.					



BILL NUMBER: HB 2267				DATE: 2/28/2024
COMMITTEE: Special Committee	e on Public Policy		·	
TESTIFYING:	✓ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: BRENT HEMPHILL			PHONE NUMB	ER:
REPRESENTING: MOSAIC LIFE CAR	RE		TITLE:	
ADDRESS:				
CITY: JEFFERSON CITY			STATE: MO	ZIP: 65102
EMAIL: meagan@brenther	mphill.com	ATTENDANCE: Written	SUBMIT DATE: 2/28/2024 2:50 PM	
THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610. RSMo.				



BILL NUMBER: HB 2267				DATE: 2/28/2024
COMMITTEE: Special Committee	on Public Policy			
TESTIFYING:	✓ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	DBBYIST:			
WITNESS NAME: BRENT HEMPHILL			PHONE NUME	BER:
REPRESENTING: BJC HOSPITAL			TITLE:	
ADDRESS:				
CITY: JEFFERSON CITY			STATE: MO	ZIP: 65102
EMAIL: meagan@brenther	mphill.com	ATTENDANCE: Written	SUBMIT DATE: 2/28/2024 2:49 PM	
THE INFORMATION ON THIS FORM IS BUILD IC BECORD LINDER CHARTER 610, BSM				



BILL NUMBER: HB 2267				DATE: 2/28/2024
COMMITTEE: Special Committee on Public Policy				
TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: CARA HOOVER			PHONE NUMB 573-356-9 (
REPRESENTING: SSM			TITLE:	
ADDRESS: PO BOX 2322				
CITY: JEFFERSON CITY			STATE: MO	ZIP: 65102
EMAIL: cara@heartlandpo	licyadvisors.com	ATTENDANCE: Written	SUBMIT D 2/28/20	DATE: 24 2:39 PM
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Support HB 2267



BILL NUMBER: HB 2267				DATE: 2/28/2024
COMMITTEE: Special Committee	on Public Policy			
TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO		ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: CASEY BURTON			PHONE NUME 573-458-2	
REPRESENTING: PHELPS HEALTH			TITLE:	
ADDRESS: 1000 WEST TENTH STREET				
CITY: ROLLA			STATE: MO	ZIP: 65401
EMAIL:		ATTENDANCE:	SUBMIT 0 2/28/20	DATE: 124 12:00 AM
THE INFORMA	TION ON THIS FOR	M IS PUBLIC RECOR	D UNDER CHA	PTER 610. RSMo.



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TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO		ATIONAL PURPOSES
		WITNESS NAME		
BUSINESS/ORGA	NIZATION:			
WITNESS NAME: CHANCE HEPOLA			PHONE NUME 580-235-6	
BUSINESS/ORGANIZATION COX HEALTH	NAME:		TITLE: GOVERNI MANAGEI	MENT RELATIONS R
ADDRESS: 3801 S. NATIONAL AVENUE				
CITY: SPRINGFIELD			STATE: MO	ZIP: 65807
EMAIL:		ATTENDANCE:	SUBMIT 0 2/28/20	DATE: 124 12:00 AM
THE INFORMATI	ON ON THIS FORM	IS PUBLIC RECOR	D UNDER CHA	PTFR 610, RSMo.



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TESTIFYING:	✓ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
BUSINESS/ORG	ANIZATION:			
WITNESS NAME: CRAIG THOMPSO	N		PHONE NUM 660-890-7	
BUSINESS/ORGANIZATION GOLDEN VALLEY	N NAME: MEMORIAL HEALTHC	ARE	TITLE: CHIEF EX	ECUTIVE OFFICER
ADDRESS: 1600 N. SECOND STREET				
CITY: CLINTON			STATE: MO	ZIP: 64735
EMAIL:		ATTENDANCE:	SUBMIT 2/28/2 (DATE: 024 12:00 AM
THE INFORMA	TION ON THIS FOR	M IS PUBLIC RECOR	D UNDER CHA	PTER 610, RSMo.



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TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
BUSINESS/ORG	ANIZATION:			
WITNESS NAME: DARINDA DICK			PHONE NUMB 816-582-1	
BUSINESS/ORGANIZATION WESTERN MISSO	ON NAME: URI MEDICAL CENTER	2	TITLE: CHIEF EX	ECUTIVE OFFICER
ADDRESS: 403 BURKARTH R	OAD			
CITY: WARRENSBURG			STATE: MO	ZIP: 64093
EMAIL:		ATTENDANCE:	SUBMIT I 2/28/20	DATE: 024 12:00 AM
THE INFORMA	TION ON THIS FOR	M IS PUBLIC RECOR	D UNDER CHA	PTER 610. RSMo.



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TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO	□FOR I	INFORMATION	ONAL PURPOSES
		WITNESS NAME			
INDIVIDUAL:					
WITNESS NAME: JODIE GREGG			PH	IONE NUMBER:	
BUSINESS/ORGANIZATION	ON NAME:		TIT	ΓLE:	
ADDRESS:					
CITY:			ST	ATE:	ZIP:
EMAIL:		ATTENDANCE:	·	SUBMIT DATE: 2/28/2024	
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TESTIFYING:	✓ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: JOHN BARDGETT			PHONE NUME 636-530-9 3	
REPRESENTING: UNIVERSITY HOSI	PITAL KC		TITLE:	
ADDRESS: 16141 SWINGLEY	RIDGE ROAD, SUITE 11	10		
CITY: CHESTERFIELD			STATE: MO	ZIP: 63107
EMAIL:		ATTENDANCE:	SUBMIT D 2/28/20	OATE: 024 12:00 AM
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COMMITTEE: Special Committe	e on Public Policy				
TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO		ATIONAL PURPOSES	S
		WITNESS NAME			
REGISTERED L	OBBYIST:				
WITNESS NAME: JORGEN SCHLEN	MEIER		PHONE NUME 573-634-4		
	MACY ASSOCIATION, N	MISSOURI PRIMARY CAR ALTH	E TITLE:		
ADDRESS: 213 E. CAPITOL A	VE.				
CITY: JEFFERSON CITY	,		STATE: MO	ZIP: 65101	
EMAIL:		ATTENDANCE:	SUBMIT 0 2/28/20	DATE: 124 12:00 AM	
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TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO		ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: KATHI HARNESS			PHONE NUME 573-634-5	
REPRESENTING: ST. LUKE'S HEALT	TH SYSTEM		TITLE:	
ADDRESS: PO BOX 2302				
CITY: JEFFERSON CITY			STATE: MO	ZIP: 65102
EMAIL:		ATTENDANCE:	SUBMIT 0 2/28/20	DATE: 124 12:00 AM
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		WITNESS NAME		
REGISTERED L	OBBYIST:			
WITNESS NAME: KATIE REICHARD	EIKEN		PHONE NUME	BER:
REPRESENTING: MO PRIMARY CAI	RE ASSOCIATION		TITLE:	
ADDRESS:				
CITY: JC			STATE: MO	ZIP:
EMAIL:		ATTENDANCE:	SUBMIT 0 2/28/20	DATE: 124 12:00 AM
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TESTIFYING:	✓ IN SUPPORT OF	☐ IN OPPOSITION TO		ATIONAL PURPOSES
		WITNESS NAME		
BUSINESS/ORG/	ANIZATION:			
WITNESS NAME: MARIAH HOLLABA	NUGH		PHONE NUME 417-328-6	
BUSINESS/ORGANIZATION CITIZENS MEMORI			TITLE: DIRECTO	R OF PHARMACY
ADDRESS: 1500 N. OAKLAND				
CITY: BOLIVAR			STATE: MO	ZIP: 65613
EMAIL:		ATTENDANCE:	SUBMIT 0 2/28/20	DATE: 124 12:00 AM
THE INFORMAT	ION ON THIS FOR	M IS PUBLIC RECOR	D UNDER CHA	PTER 610, RSMo.



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TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO		ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: ROB MONSEES			PHONE NUME 573-999-9	
REPRESENTING: MISSOURI HOSPIT	TAL ASSOCIATION		TITLE:	
ADDRESS: PO BOX 60				
CITY: JEFFERSON CITY			STATE: MO	ZIP: 65102
EMAIL:		ATTENDANCE:	SUBMIT 0 2/28/20	DATE: 124 12:00 AM
THE INFORMA	TION ON THIS FOR	M IS PUBLIC RECOR	D UNDER CHA	PTER 610, RSMo.



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TESTIFYING: ✓ IN SUPPORT OF	☐ IN OPPOSITION TO	FOR INFORMA	ATIONAL PURPOSES	
	WITNESS NAME			
BUSINESS/ORGANIZATION:				
WITNESS NAME: RYAN KRUGER		PHONE NUMBI 417-522-68		
BUSINESS/ORGANIZATION NAME: JORDAN VALLEY COMMUNITY HEALTH CENTER TITLE: DIRECTOR OF PHARMAC			OF PHARMACY	
ADDRESS: 440 E. TAMPA ST				
CITY: SPRINGFIELD		STATE: MO	ZIP: 65809	
EMAIL: ryan.kruger@jordanvalley.org	ATTENDANCE: Written	SUBMIT D. 2/28/20 2	ATE: 2 4 12:55 PM	
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In support of HB 2267.



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TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO	FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
BUSINESS/ORG	ANIZATION:			
WITNESS NAME: SCOTT CROUCH			PHONE NUME	BER:
BUSINESS/ORGANIZATION OZARKS COMMU	ON NAME: NITY HEALTH CENTER		TITLE:	
ADDRESS:				
CITY: HERMITAGE			STATE: MO	ZIP:
EMAIL:		ATTENDANCE:	SUBMIT 0 2/28/20	DATE: 124 12:00 AM
THE INFORMA	TION ON THIS EOD	M IS DUBLIC PECOP	D LINDED CHY	DTED 610 DSMo



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TESTIFYING:	✓ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
BUSINESS/ORG	ANIZATION:			
WITNESS NAME: TOM GREENLEE			PHONE NUME 573-882-8	
BUSINESS/ORGANIZATION NAME: UNIVERSITY OF MISSOURI HEALTH CARE			DIRECTOR OF CY SERVICES	
ADDRESS: 1 HOSPITAL DRIV	E			
CITY: COLUMBIA			STATE: MO	ZIP: 65212
EMAIL:		ATTENDANCE:	SUBMIT I 2/28/20	DATE: 124 12:00 AM
THE INFORMAT	TION ON THIS FOR	M IS PUBLIC RECOR	D LINDER CHA	PTER 610 RSMo



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TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
BUSINESS/ORG	ANIZATION:			
WITNESS NAME: TONIANN RICHAR	D		PHONE NUME 816-807-7	
BUSINESS/ORGANIZATION HCC NETWORK	N NAME:		TITLE: CHIEF EX	ECUTIVE OFFICER
ADDRESS: 819 S. BUSINESS	HWY 13			
CITY: LEXINGTON			STATE: MO	ZIP: 64067
EMAIL:		ATTENDANCE:	SUBMIT I 2/28/20	DATE: 124 12:00 AM
THE INFORMA	TION ON THIS FOR	M IS PUBLIC RECOR	D UNDER CHA	PTER 610. RSMo.



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TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFO	ORMATIO	NAL PURPOSES
		WITNESS NAME			
REGISTERED LO	OBBYIST:				
WITNESS NAME: WILL MARRS				NUMBER: 48-8561	
REPRESENTING: MERCY			TITLE:		
ADDRESS: 817 SOUTH PICKWICK AVENUE					
CITY: SPRINGFIELD			STATE: MO		ZIP: 65804
EMAIL: willmarrs@gmail.c	com	ATTENDANCE: In-Person		BMIT DATE: 28/2024 12	2:06 PM
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340B protections help to maintain operations for struggling rural providers as many hospitals in rural Missouri face the possibility of closure. Ensuring that patients have ready access to life-saving drugs is also a crucial component of this bill which has our support.



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		WITNESS NAME		
REGISTERE	D LOBBYIST:			
WITNESS NAME: DUSTIN BAC	KES		PHONE NUMB 573-694-10	
REPRESENTING: PHARMACEU	JTICAL CARE MANAGEMEN	T ASSOCIATION	TITLE:	
ADDRESS:				
CITY:			STATE: MO	ZIP:
EMAIL:		ATTENDANCE:	SUBMIT D 2/28/20	ATE: 24 12:00 AM
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MISSOURI HOUSE OF REPRESENTATIVES

WITNESS APPEARANCE FORM

BILL NUMBER: HB 2267				DATE: 2/28/2024	
COMMITTEE: Special Committee on Publi	c Policy				
TESTIFYING:	IPPORT OF	IN OPPOSITION TO	☐FOR INFO	RMATIONAL PURI	POSES
		WITNESS NAME			
BUSINESS/ORGANIZAT	ION:				
WITNESS NAME: LOUISE PROBST			PHONE N 314-72		
BUSINESS/ORGANIZATION NAME: ST. LOUIS AREA BUSINESS	HEALTH COA	LITION	TITLE: EXECU	JTIVE DIRECTOR	
ADDRESS: 8888 LADUE RD					
CITY: ST. LOUIS			STATE: MO	ZIP: 63124	
EMAIL: lprobst@stlbhc.org		ATTENDANCE: Written		MIT DATE: B/2024 9:03 AM	

THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.

Dear Members of the House Special Committee on Public Policy: Thank you for this opportunity to voice our strong opposition to HB 2267. The St. Louis Area Business Health Coalition (BHC) is a nonprofit organization that has represented the region's employers on issues of health care for over 40 years. While we appreciate the intent of this bill, if passed, it will burden employers and Missouri workers with even higher health care costs. Rise in Specialty Drug Costs Specialty drugs offer breakthrough treatments for serious and rare conditions, but they often come with expensive price tags. According to AARP, in 2020 the average annual cost for specialty medications was \$84,442, with some reaching millions of dollars in annual spend while requiring continuous treatment. As a result, even a small number of specialty drug prescriptions can mean dramatic increases in expenditures. For example, within the pharmacy benefit of BHC members, specialty medications represent only 1% of all prescriptions but account for upwards of 50% of overall drug spending and this does not include specialty drug spending in the medical benefit, which is a top cost concern of employers. We recognize that under the traditional buy-and-bill process, a health care provider will purchase, store, and administer these products; however, this generally occurs with huge markups on final bills. While Medicare Part B plans have capped reimbursement at the average sales price plus 6%, commercial payers face rates two to three times higher than other channels. According to an August 2023 report by PhRMA, hospitals charge between two to seven times what they pay for a drug, with an average markup of approximately 500%, and are reimbursed 200% of what they paid to acquire the drug. Considering the outlandishly high prices of these drugs, even a small percentage markup can translate to a handsome profit and create misaligned incentives. In recent years, profits from the administration of these high-cost pharmaceuticals have fueled the acquisition of physician practices by health systems and private equity. "White Bagging" RestrictionsAs a result of these egregious pricing practices, "white bagging" emerged as an opportunity to control the cost of specialty medications. Using this model, employers engage a pharmaceutical supplier to deliver the patient's specific medication directly to the site of care for provider administration at the scheduled time. By removing health systems as the purchaser of these specialty medications, employers and patients are able to avoid unjust markups. Medical providers still receive a fee for administering the drug, but no longer have the incentive to profit unduly on the medications. These cost savings benefit the patient and the employer. If passed, HB 2267 would bring greater financial hardship to Missouri workers and their families. "White bagging" would not be necessary if health systems, providers, and their financiers would charge their acquisition price and a reasonable fee for procurement, storage, and administration. If the goal is to stop "white bagging," the legislature could require Missouri providers to adhere to CMS rules on pricing and administration of specialty medication. 340B AbusesSection 340B of the Public Health Service Act allows health care organizations providing care for large

numbers of uninsured and low-income patients to obtain drugs at deeply discounted prices. Designed to support hospitals that serve high volumes of safety net patients, "340B" status has grown to include many hospitals and retail pharmacies without a predominant safety net population. In fact, many "340B" pharmacies serve large numbers of commercially insured patients, and often, claims coming from a "340B" eligible pharmacy are for a commercially insured person. Due to the steep discount required through the 340B program, pharmacy manufacturers do not offer rebates on a "340B claim." Employers contractually obligate their Pharmacy Benefit Manager (PBM) to discern whether a prescription filled from a "340B" pharmacy is an eligible "340B claim," or simply a commercial claim filed at a pharmacy serving both populations. The provisions being considered in these bills would limit a PBM's ability to refute "340B claims" to obtain and collect rebates on behalf of an employer sponsored plan. HB 2267 would allow "340B" providers to profit immensely off the backs of Missouri workers and employers by diminishing rebates, putting employers and their employees at risk of even higher spend for brand drugs. These acts are unsustainable for employers, plan members, and their families. For these reasons, the employer members of the St. Louis Area Business Health Coalition urge you to oppose the passage of HB 2267. By restricting "white bagging" and propelling the opportunity for abuses of the 340B program, this legislation will result in unfavorable cost increases for Missouri businesses, workers, and families, leading to greater concerns around affordability and access for lifesaving treatments. With appreciation, Louise Y. Probst Executive Director



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		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: MARK DALTON			PHONE NUME 314-644-4	
REPRESENTING: MID AMERICA CA	RPENTERS REGIONAL	COUNCIL	TITLE:	
ADDRESS: 1401 HAMPTON AVENUE				
CITY: ST. LOUIS			STATE: MO	ZIP: 63139
EMAIL:		ATTENDANCE:	SUBMIT 0 2/28/20	DATE: 124 12:00 AM
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TESTIFYING:	\square IN SUPPORT OF	▼ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	DBBYIST:			
WITNESS NAME: MICHAEL HENDER	RSON		PHONE NUME 573-893-4	
REPRESENTING: MISSOURI INSURA	ANCE COALITION		TITLE:	
ADDRESS: 220B E HIGH ST				
CITY: JEFFERSON CITY			STATE: MO	ZIP: 65101
EMAIL:		ATTENDANCE:	SUBMIT I 2/28/20	DATE: 124 12:00 AM
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		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: RANDY SCHERR			PHONE NUMB 573-636-6 2	
REPRESENTING: PHRMA			TITLE:	
ADDRESS: 101 E. HIGH				
CITY: JEFFERSON CITY			STATE: MO	ZIP: 65101
EMAIL: rjscherr@swllc.us	.com	ATTENDANCE: Written	SUBMIT D 2/27/20	PATE: 24 4:34 PM
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MISSOURI HOUSE OF REPRESENTATIVES

WITNESS APPEARANCE FORM

BILL NUMBER: HB 2267				DATE: 2/28/2024
COMMITTEE: Special Committe	e on Public Policy			
TESTIFYING:	☐ IN SUPPORT OF	✓ IN OPPOSITION TO	☐FOR INFO	RMATIONAL PURPOSES
		WITNESS NAME		
REGISTERED L	OBBYIST:			
WITNESS NAME: RANDY SCHERR			PHONE N 573-63 0	
REPRESENTING: PHRMA			TITLE:	
ADDRESS: 101 E. HIGH				
CITY: JEFFERSON CITY	,		STATE: MO	ZIP: 65101
EMAIL: rjscherr@swllc.us	s.com	ATTENDANCE: Written		MIT DATE: 7/2024 4:38 PM

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Chairman Thompson and Committee Members, My name is Randy Scherr today representing PhRMA. Thank you for having me here today to offer testimony in opposition to House Bill 2267 specifically Section 376.414 subsection 3 on page 4. PhRMA agrees that it is important to ensure the 340B program truly benefits the safety net that helps underserved communities in Missouri and is committed to this crucial federal program, but respectfully disagrees that this legislation will serve that purpose. The federal 340B program was established by Congress in 1992 to help safety-net entities access affordable drugs to treat their low-income and uninsured patients. Due to weak oversight, the program has expanded in a way that has allowed covered entities to divert to their own benefit money intended to help patients get better care and afford their medicines. As a result, the 340B program has changed and grown dramatically since its establishment, yet charity care at 340B hospitals has declined below national averages. The 340B program is a comprehensive federal program that is governed exclusively by federal law. States do not have the authority to create new requirements that are not in the federal statute or that conflict with the statute. Significant reform is needed to ensure that the program is benefitting the patients that it is intended to serve. This reform must occur at the federal level to systemically address the problems that have permitted the program to stray from its original intent which is why PhRMA is 100 percent on the record and part of a coalition seeking reforms at the federal level. House Bill 2267 would exacerbate existing problems in the program by forcing manufacturers to ship 340B drugs and extend 340B pricing to contract pharmacies, which are not mentioned in the federal 340B statute and have become significant revenue generators for certain covered entities, profit-motivated chain pharmacies, PBMs, third-party administrators, data vendors, and other middlemen. The bill's provisions directly conflict with the federal 340B program's rules and enforcement regime and restrict manufacturers' ability to impose reasonable conditions that are allowed by the federal 340B statute on sales of covered drugs. The requirements in this bill benefit the thousands of contract pharmacies that are located out-of-state and large chain pharmacies, not patients. Missouri's 340B hospitals have nearly 1,500 contracts with pharmacies in 33 other states and Puerto Rico, including states as far away as Hawaii and Massachusetts. In addition, whether manufacturers can be required to ship 340B drugs to contract pharmacies is currently being litigated in several federal courts across the country. Arkansas and Louisiana have enacted laws similar to SB 2267 that are being challenged in federal court. Rather than policies that would enhance the bottom line of supply chain stakeholders, patients need concrete reforms that will help lower the price they pay for medicines at the pharmacy, such as making monthly costs more predictable, making cost sharing assistance count, and sharing negotiated savings on medicines with patients.PhRMA is committed to safeguarding the 340B program and supports efforts to ensure that it serves the communities that depend on it. However, we believe this legislation will not further that goal. I

appreciate your time today and respectfully ask that you remove Subsection 3 of Section 376.414 on page 4 of House Bill 2267. Thank You.Randy Scherr



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TESTIFYING:	☐ IN SUPPORT OF	▼ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED L	OBBYIST:			
WITNESS NAME: SHANNON COOPI	ER		PHONE NUMB 660-890-14	
REPRESENTING: AMERICA'S HEAL' SHIELD OF KC	TH INSURANCE PLANS	& BLUE CROSS BLUE	TITLE:	
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CITY: JEFFERSON CITY	,		STATE: MO	ZIP: 65101
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MISSOURI HOUSE OF REPRESENTATIVES

WITNESS APPEARANCE FORM

BILL NUMBER: HB 2267			DATE: 2/28/2024
COMMITTEE: Special Committee on Public Policy		·	
TESTIFYING: IN SUPPORT OF	☐ IN OPPOSITION TO	FOR INFORM	ATIONAL PURPOSES
	WITNESS NAME		
BUSINESS/ORGANIZATION:			
WITNESS NAME: NICHOLAS TELESCO		PHONE NUMB	ER:
BUSINESS/ORGANIZATION NAME: ASSOCIATION FOR CLINICAL ONCOLOG SOCIETY	Y; MISSOURI ONCOLOGY	TITLE:	
ADDRESS:			
CITY: ALEXANDRIA		STATE: VA	ZIP: 22314
EMAIL: nicholas.telesco@asco.org	ATTENDANCE: Written	SUBMIT D 2/23/20	ATE: 24 1:25 PM

THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.

Dear Chair Thompson and Members of the House Special Committee on Public Policy, The Missouri Oncology Society (MOS) and the Association for Clinical Oncology (ASCO) write in support of efforts to prohibit mandatory white bagging and all brown bagging requirements from insurers so that patients can obtain clinician-administered drugs from their health care providers, thereby preserving timely and consistent delivery of high quality, patient-centered care. MOS is a community of oncologists, nurse practitioners, physician assistants, and other allied health professionals who provide a powerful voice for multidisciplinary cancer care teams and the patients they serve. ASCO is the world's leading professional society representing physicians who care for people with cancer. With nearly 50,000 members, our core mission is to ensure that cancer patients have meaningful access to high-quality, equitable cancer care. Traditionally, the acquisition of anti-cancer drugs is managed in the independent practice or hospital setting where chemotherapy administration is overseen by the treating physician. The practice or hospital pharmacy purchases, stores, and administers these agents under strict handling and administration standards. Although clinicians prepare detailed treatment plans, drug regimens often change on the day of treatment due to clinical circumstances. Administration may be adjusted according to criteria, such as patient weight, comorbidities, lab reports, guidelines, and other clinical data. Brown bagging and mandatory white bagging policies remove the physician's ability to control the preparation of drugs. Under a mandatory white bagging policy, insurers require physicians to obtain drugs purchased and handled by payer-owned or affiliated pharmacies, while under a brown bagging policy payers require the drug to be shipped from a pharmacy directly to the patient to bring to the provider's office for administration. Both policies require additional coordination with patients and physicians and could delay or disrupt treatment plans and decisions. Day-of treatment changes can lead to a delay in care if a physician must place a new order, requiring the patient to return on a later date to receive their treatment. This can result in significantly decreased chances of a successful clinical outcome for the patient as well as potential adverse effects on patient health, including toxic reactions. When treatment plans are modified on the day-of treatment, brown bagging and mandatory white bagging policies can also lead to waste if an unused portion of a previously dispensed drug cannot be used for a different patient. Many anti-cancer drugs are highly toxic and require special handling when discarded. The burden of unnecessary waste related to white bagging and brown bagging falls to practices and hospitals, which must dispose of drugs according to state and federal requirements.MOS and ASCO recognize that white bagging may be necessary in some settings. However, mandatory white bagging and all instances of brown bagging are not appropriate and can jeopardize the delivery of high-value, high-quality care. For these reasons, we support any efforts to prohibit mandatory white bagging and all instances of brown bagging in

Missouri. For a more detailed understanding of our policy on this issue, we invite you to read the ASCO Position Statement on White Bagging and the ASCO Position Statement on Brown Bagging by our affiliate, the American Society of Clinical Oncology. MOS and ASCO welcome the opportunity to be a resource for you. Please contact Nick Telesco at ASCO at Nicholas.Telesco@asco.org if you have any questions or if we can be of assistance. ? Sincerely,

Yifan Tu, MD

Everett E.

VokesPresident

Chair of the BoardMissouri Oncology Society Association for Clinical Oncology