

COMMITTEE ON LEGISLATIVE RESEARCH
OVERSIGHT DIVISION

FISCAL NOTE

L.R. No.: 1846H.01P
Bill No.: Perfected HB 757
Subject: Property, Real and Personal; Business and Commerce
Type: Original
Date: April 17, 2025

Bill Summary: This proposal modifies practices and standards in regards to certain commercial practices.

FISCAL SUMMARY

ESTIMATED NET EFFECT ON GENERAL REVENUE FUND			
FUND AFFECTED	FY 2026	FY 2027	FY 2028
General Revenue	More or Less than (\$434,199) or (\$1,334,199)	More or Less than (\$195,768)	More or Less than (\$199,052)
Total Estimated Net Effect on General Revenue	More or Less than (\$434,199) or (\$1,334,199)	More or Less than (\$195,768)	More or Less than (\$199,052)

ESTIMATED NET EFFECT ON OTHER STATE FUNDS			
FUND AFFECTED	FY 2026	FY 2027	FY 2028
Total Estimated Net Effect on <u>Other</u> State Funds	\$0	\$0	\$0

Numbers within parentheses: () indicate costs or losses.

ESTIMATED NET EFFECT ON FEDERAL FUNDS			
FUND AFFECTED	FY 2026	FY 2027	FY 2028
Total Estimated Net Effect on <u>All</u> Federal Funds	\$0	\$0	\$0

ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)			
FUND AFFECTED	FY 2026	FY 2027	FY 2028
General Revenue	Could exceed 2 FTE	Could exceed 2 FTE	Could exceed 2 FTE
Total Estimated Net Effect on FTE	Could exceed 2 FTE	Could exceed 2 FTE	Could exceed 2 FTE

- ☒ Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.
- ☐ Estimated Net Effect (savings or increased revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.

ESTIMATED NET EFFECT ON LOCAL FUNDS			
FUND AFFECTED	FY 2026	FY 2027	FY 2028
Local Government	<u>\$0 to (Unknown)</u>	<u>\$0 to (Unknown)</u>	<u>\$0 to (Unknown)</u>

FISCAL ANALYSIS

ASSUMPTION

§407.300 – Sale of certain materials

Officials from the **Department of Corrections (DOC)** state section 407.300 is modified to include provisions related to keeping records for the sale of catalytic converters and it enhances the penalty for violations to include a class E felony.

Officials from the **Department of Revenue (DOR)** assume the following:

Administrative Impact

To implement the proposed changes, the DOR will be required to:

- Create new form for public use.
- Update current procedures, correspondence letters, and information on website;
- Implement new call lines and/or update current lines to handle these calls
- Update the Dealer and Business Operating Manual;
- Send communications to stakeholders as applicable; and
- Hire additional FTE as needed to handle additional paperwork;
- Procure equipment needed for any additional FTE.

To implement the proposed legislation, DOR agrees they can absorb the phone calls with DOR's general line but will need two (2) additional FTE for processing any paper forms that come into the DOR. The current number of scrap metal operators, junk dealers and other collectors and sellers of secondhand property is unknown to the DOR; therefore, the number of businesses that fall into such category required to report is unknown.

With business license revocation being able to occur after one violation rather than three, DOR foresee a need for additional legal resources to pursue such revocation actions and defending any appeals which may arise from the revocation.

FY2026 - Motor Vehicle Bureau additional FTE cost

Associate Customer Service Representative \$34,999.68

Equipment costs for laptops and accessories \$1,084.76 each

Additional monitors needed 2 @ \$161.20 each

Cubicle, chair, calculator \$8,438 each

Phone \$525 each

Headset \$125 each

FY 2026 – Motor Vehicle Bureau

Lead Administrative Support Assistant 80 hrs. @ \$19.14 per hr. = \$ 1,531
Associate Research/Data Analyst 100 hrs. @ \$26.03 per hr. = \$2,603
Research/Data Analyst 60 hrs. @ \$27.87 per hr. = \$ 1,672
Administrative Manager 40 hrs. @ \$35.10 per hr. = \$ 1,404
Total - \$7,210

FY 2026 – Systems Analysis and Support

Research/Data Analyst 249 hrs. @ \$27.87 per hr. = \$ 6,940
Administrative Manager 125 hrs. @ \$35.10 per hr. = \$ 4,388
Associate Research/Data Analyst 996 hrs. @ \$26.03 per hr. = \$ 25,926
Total - \$37,254

FY 2026 – Strategy and Communications Office

Associate Research/Data Analyst 140 hrs. @ \$26.03 per hr. = **\$3,644**

Grand Admin Total - \$48,108

Oversight assumes DOR will use existing staff and will not hire additional FTE to conduct these activities; therefore, Oversight will not reflect the administrative costs DOR has indicated on the fiscal note.

Fusion Impact

DOR notes the costs associated with these legislative changes may be outside of the current contract and identified programming work for DOR's incoming integrated system. As such, the DOR has included the potential costs associated with making the changes to the integrated system by the DOR's current vendor.

To implement reporting mechanism within fusion for salvage dealers and dismantlers, rebuilders, body shops, and scrap processors to report purchases of copper, brass, or bronze; aluminum wire, cable, pipe, tubing, bar, ingot, rod, fitting, and fasteners; material containing copper or aluminum used for farming purposes; detached catalytic converter; motor vehicle, heavy equipment, or tractor batteries, the estimated cost to add these changes into the new system is \$900,000.

The fiscal impact estimated above is based on changes in the current Department's Motor Vehicle system environment. The implementation of this legislation will be coordinated with the integration of the Department's Motor Vehicle and Driver Licensing software system approved and passed by the general assembly in 2020 (Senate Bill 176). To avoid duplicative technology development and associated costs to the state, it is recommended a delayed effective date be added to this bill to correlate with the installation of the new system.

Oversight notes the \$900,000 cost associated with these legislative changes may be outside of the current contract with DOR's current vendor, FAST. Therefore, Oversight will reflect a range of (\$456,095) (no change request required from FAST) to (\$1,356,095) (change request required) for FY 2026; (\$131,600) for FY 2027; and (\$133,600) for FY 2028.

Additionally, DOR notes OA-ITSD services will be required at a cost of **\$278,964** in FY 2026 (2,656.80 hours x \$105 per hour).

Oversight notes that violations of section 407.300.5 currently result in fines or penalties. Oversight also notes per Article IX Section 7 of the Missouri Constitution fines and penalties collected by counties are distributed to school districts. However, this proposal removes the fines that are currently imposed under statute. Therefore, Oversight will reflect a potential negative fiscal impact of \$0 to Unknown to local school districts.

§415.415 - Notice for Sale by an Operator of a Self-Service Storage Facility

In response to similar legislation from 2023, Perfected HB 1120, officials from the **City of Claycomo** and the **City of Springfield** each assumed the proposal will have no fiscal impact on their respective organizations. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note for these agencies.

§570.300 – Stealing

DOC states this section is modified to include the additional clause that an individual receiving, retaining, or disposing of a catalytic converter that they reasonably suspect has been stolen is considered a felony offense. The associated penalty is a class E felony.

§570.031 – Unlawful possession

DOC states this section added to create the offense of unlawful possession of a detached catalytic converter with the intent to sell. The associated penalty is a class E felony.

Responses regarding the proposed legislation as a whole

As these are new crimes, there is little direct data on which to base an estimate, and as such, the **DOC** estimates an impact comparable to the creation of three new class E felonies.

For each new nonviolent class E felony, the **DOC** estimates one person could be sentenced to prison and two to probation. The average sentence for a nonviolent class E felony offense is 3.4 years, of which 2.1 years will be served in prison with 1.4 years to first release. The remaining 1.3 years will be on parole. Probation sentences will be 3 years.

Combined Cumulative Estimated Impact

The combined cumulative estimated impact on the DOC is 6 additional offenders in prison and 21 additional offenders on field supervision by FY 2028.

Change in prison admissions and probation openings with legislation

	FY2026	FY2027	FY2028	FY2029	FY2030	FY2031	FY2032	FY2033	FY2034	FY2035
New Admissions										
Current Law	0	0	0	0	0	0	0	0	0	0
After Legislation	3	3	3	3	3	3	3	3	3	3
Probation										
Current Law	0	0	0	0	0	0	0	0	0	0
After Legislation	6	6	6	6	6	6	6	6	6	6
Change (After Legislation - Current Law)										
Admissions	3	3	3	3	3	3	3	3	3	3
Probations	6	6	6	6	6	6	6	6	6	6
Cumulative Populations										
Prison	3	6	6	6	6	6	6	6	6	6
Parole	0	0	3	3	3	3	3	3	3	3
Probation	6	12	18	18	18	18	18	18	18	18
Impact										
Prison Population	3	6	6	6	6	6	6	6	6	6
Field Population	6	12	21	21	21	21	21	21	21	21
Population Change	9	18	27	27	27	27	27	27	27	27

	# to prison	Cost per year	Total Costs for prison	Change in for probation & parole officers	Total cost for probation and parole	# to probation & parole	Grand Total - Prison and Probation (includes 2% inflation)
Year 1	3	(\$10,485)	(\$26,212)	0	\$0	6	(\$26,212)
Year 2	6	(\$10,485)	(\$64,168)	0	\$0	12	(\$64,168)
Year 3	6	(\$10,485)	(\$65,452)	0	\$0	21	(\$65,452)
Year 4	6	(\$10,485)	(\$66,761)	0	\$0	21	(\$66,761)
Year 5	6	(\$10,485)	(\$68,096)	0	\$0	21	(\$68,096)
Year 6	6	(\$10,485)	(\$69,458)	0	\$0	21	(\$69,458)
Year 7	6	(\$10,485)	(\$70,847)	0	\$0	21	(\$70,847)
Year 8	6	(\$10,485)	(\$72,264)	0	\$0	21	(\$72,264)
Year 9	6	(\$10,485)	(\$73,709)	0	\$0	21	(\$73,709)
Year 10	6	(\$10,485)	(\$75,183)	0	\$0	21	(\$75,183)

If this impact statement has changed from statements submitted in previous years, it could be due to an increase/decrease in the number of offenders, a change in the cost per day for institutional offenders, and/or an increase in staff salaries.

If the projected impact of legislation is less than 1,500 offenders added to or subtracted from the department's institutional caseload, the marginal cost of incarceration will be utilized. This cost of incarceration is \$26.545 per day or an annual cost of \$9,689 per offender and includes such costs as medical, food, and operational E&E. However, if the projected impact of legislation is 1,500 or more offenders added or removed to the department's institutional caseload, the full cost of incarceration will be used, which includes fixed costs. This cost is \$99.90 per day or an annual cost of \$36,464 per offender and includes personal services, all institutional E&E, medical and mental health, fringe, and miscellaneous expenses. None of these costs include construction to increase institutional capacity.

DOC's cost of probation or parole is determined by the number of P&P Officer II positions that are needed to cover its caseload. The DOC average district caseload across the state is 51 offender cases per officer. An increase/decrease of 51 cases would result in a cost/cost avoidance equal to the salary, fringe, and equipment and expenses of one P&P Officer II. Increases/decreases smaller than 51 offender cases are assumed to be absorbable.

In instances where the proposed legislation would only affect a specific caseload, such as sex offenders, the DOC will use the average caseload figure for that specific type of offender to calculate cost increases/decreases.

Oversight does not have any information contrary to that provided by DOC. Therefore, Oversight will reflect DOC's impact for fiscal note purposes.

Officials from the **Office of the State Public Defender (SPD)** state per the National Public Defense Workload Study, the new charge contemplated by this changes to Sections 301.218, 407.300, 415.415, 570.030, and 578.100, would take up to approximately fifty-seven hours of SPD work for reasonably effective representation. If one hundred cases were filed under this section in a fiscal year, representation would result in a need for an additional three attorneys. Because the number of cases that will be filed under this statute is unknown, the exact additional number of attorneys necessary is unknown. Each case would also result in unknown increased costs in the need for core staff, travel, and litigation expenses.

Oversight assumes this proposal will create a minimal number of new cases and that the SPD can absorb the additional caseload required by this proposal with current staff and resources. Therefore, Oversight will reflect no fiscal impact to the SPD for fiscal note purposes. However, if multiple bills pass which require additional staffing and duties, the SPD may request funding through the appropriation process.

§578.100 – Sales on Sunday

Oversight assumes this proposal is clean up language in the bill and assumes no direct fiscal impact.

Responses regarding the proposed legislation as a whole

Officials from the **Office of Attorney General (AGO)** assume any potential litigation costs arising from this proposal can be absorbed with existing resources. The AGO may seek additional appropriations if the proposal results in a significant increase in litigation or investigation costs.

Oversight does not have any information to the contrary. Therefore, Oversight assumes the AGO will be able to perform any additional duties required by this proposal with current staff and resources and will reflect no fiscal impact to the AGO for fiscal note purposes.

Officials from the **Department of Natural Resources**, the **Missouri Highway Patrol**, the **Missouri Department of Agriculture**, the **Missouri Department of Transportation**, the **Office of Administration**, the **Office of the Secretary of State**, **Kansas City, O'Fallon**, the **Phelps County Sheriff's Department**, the **Branson Police Department**, the **Kansas City Police Department**, the **Joint Committee on Administrative Rules**, the **Missouri Office of Prosecution Services**, the **Office of the State Courts Administrator** and the **St. Louis County Police Department** each assume the proposal will have no fiscal impact on their respective organizations. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note for these agencies.

<u>FISCAL IMPACT – State Government</u>	FY 2026 (10 Mo.)	FY 2027	FY 2028
GENERAL REVENUE			
<u>Costs</u> – DOC (§§407.300, 570.030, 570.031) Increased incarceration costs p.6	(\$26,212)	(\$64,168)	(\$65,452)
<u>Costs</u> – DOR (§407.300) p. 4-5			
Personnel Service	(\$58,333)	(\$71,399)	(\$72,827)
Fringe Benefits	(\$49,700)	(\$60,201)	(\$60,773)
Expense and Equipment	(\$20,990)	\$0	\$0
Vendor Implementation (FAST)	\$0 or (\$900,000)	\$0	\$0
OA – ITSD – DOR p. 5	(\$278,964)	\$0	\$0
<u>Total Costs</u> - DOR	<u>(\$407,987) or</u> <u>(\$1,307,987)</u>	<u>(\$131,600)</u>	<u>(\$133,600)</u>
FTE Change – DOR	2 FTE	2 FTE	2 FTE
ESTIMATED NET EFFECT ON GENERAL REVENUE	More or Less than (\$434,199) or <u>(\$1,334,199)</u>	More or Less than <u>(\$195,768)</u>	More or Less than <u>(\$199,052)</u>
Estimated Net FTE Change on General Revenue	Could exceed 2 FTE	Could exceed 2 FTE	Could exceed 2 FTE

<u>FISCAL IMPACT – Local Government</u>	FY 2026 (10 Mo.)	FY 2027	FY 2028
LOCAL POLITICAL SUBDIVISIONS			
<u>Loss</u> – Schools districts (§407.300.5) Removal of specific fines from violations p. 5	<u>\$0 to</u> <u>(Unknown)</u>	<u>\$0 to</u> <u>(Unknown)</u>	<u>\$0 to</u> <u>(Unknown)</u>
ESTIMATED NET EFFECT TO LOCAL POLITICAL SUBDIVISIONS	<u>\$0 to</u> <u>(Unknown)</u>	<u>\$0 to</u> <u>(Unknown)</u>	<u>\$0 to</u> <u>(Unknown)</u>

FISCAL IMPACT – Small Business

Small scrap businesses would be impacted by this proposal. §§407.300, 570.030 & 570.031

Small business storage facilities could see a direct fiscal impact from this proposal since it allows other reasonable methods of advertising to be used to sell defaulted property. §415.415

FISCAL DESCRIPTION

Currently, a person who engages in the business of salvaging, wrecking, or dismantling vehicles for resale of the parts thereof must be licensed by the Department of Revenue (DOR). This bill modifies this provision to include those persons who engage in the buying or selling of catalytic converters or the component parts of catalytic converters.

Currently, all dealers of junk, scrap metal, or other secondhand property must keep records of certain transactions. This bill requires that in addition to existing pieces of information, all records of the purchase or trade-in of a detached catalytic converter must include:

- (1) Either proof that the seller is a bona fide automobile repair shop, or an affidavit that attests the detached catalytic converter was acquired lawfully; and
- (2) The make, model, year, and vehicle identification number of the vehicle from which the detached catalytic converter originated.

Currently, dealers in junk, scrap metal, or other secondhand property must keep records of certain transactions for a minimum of 36 months. This bill increases the length of time to four years. The DOR must provide a standardized form for recording the transactions, and must submit said forms at least monthly to DOR.

The bill specifies that it is unlawful for a person to solicit payment of moneys by any writing that could be considered a bill, invoice, or statement of account due, but is in fact a solicitation for an order, unless the solicitation meets the requirements specified in the bill, including a disclaimer printed on the face of the solicitation. Any person damaged by the noncompliance of this section is entitled to damages in an amount equal to three times the sum solicited. Currently, the operator of a self-service storage facility who wishes to proceed with the sale of personal property stored within a leased space must satisfy certain requirements. This bill states that at least seven days before such a sale the operator must advertise the time, place, and terms of the sale in the classified section of a newspaper in the jurisdiction where the sale is to be held, or in any other commercially reasonable manner. The manner of advertisement must be deemed commercially reasonable if at least three independent bidders attend or view the sale at the time and place advertised.

The bill adds that a person commits the offense of stealing, if for the purpose of depriving the owner of a lawful interest therein, he or she receives, retains, or disposes of a catalytic converter

and knows it has been stolen, believes it has been stolen, or reasonably should have suspected that such property was stolen.

The bill establishes the offense of unlawful possession of a detached catalytic converter. This offense is a class E felony. A person commits the offense of unlawful possession of a detached catalytic converter if the person possesses a catalytic converter with the intent to sell unless:

- (1) The catalytic converter is possessed in the course of legitimate business;
- (2) The catalytic converter is a component or constituent part of an item or equipment owned by the individual; or
- (3) The possession of the catalytic converter is for some other lawful purpose.

Currently, whoever engages in the sale of certain items, specified in the bill, on a Sunday is guilty of a misdemeanor. The bill specifies that the sale of these certain items, except for motor vehicles, on a Sunday no longer constitutes an offense.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

SOURCES OF INFORMATION

Attorney General's Office
Office of Administration
Joint Committee on Administrative Rules
City of Kansas City
City of O'Fallon
City of Claycomo
City of Springfield
Office of the Secretary of State
Office of the State Courts Administrator
Department of Corrections
Department of Natural Resources
Department of Public Safety - Missouri Highway Patrol
Department of Revenue
Missouri Department of Agriculture
Missouri Department of Transportation
Missouri Office of Prosecution Services
Office of the State Public Defender
Phelps County Sheriff's Department
Branson Police Department
Kansas City Police Department
St. Louis County Police Department



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