

COMMITTEE ON LEGISLATIVE RESEARCH  
OVERSIGHT DIVISION

**FISCAL NOTE**

L.R. No.: 2115H.01P  
Bill No.: Perfected HB 1041  
Subject: Alcohol; Department of Public Safety; Licenses - Liquor and Beer; Taxation and Revenue - General; Department of Revenue  
Type: Original  
Date: April 17, 2025

---

Bill Summary: This proposal modifies inspection and gauging fees imposed on barrels of malt liquor.

**FISCAL SUMMARY**

<b>ESTIMATED NET EFFECT ON GENERAL REVENUE FUND</b>			
<b>FUND AFFECTED</b>	<b>FY 2026</b>	<b>FY 2027</b>	<b>FY 2028</b>
General Revenue	(\$3,430,362)	(\$4,116,434)	(\$4,116,434)
<b>Total Estimated Net Effect on General Revenue</b>	<b>(\$3,430,362)</b>	<b>(\$4,116,434)</b>	<b>(\$4,116,434)</b>

<b>ESTIMATED NET EFFECT ON OTHER STATE FUNDS</b>			
<b>FUND AFFECTED</b>	<b>FY 2026</b>	<b>FY 2027</b>	<b>FY 2028</b>
Alcohol and Tobacco Control	(\$150,000)	\$0	\$0
<b>Total Estimated Net Effect on <u>Other</u> State Funds</b>	<b>(\$150,000)</b>	<b>\$0</b>	<b>\$0</b>

Numbers within parentheses: () indicate costs or losses.

<b>ESTIMATED NET EFFECT ON FEDERAL FUNDS</b>			
<b>FUND AFFECTED</b>	<b>FY 2026</b>	<b>FY 2027</b>	<b>FY 2028</b>
<b>Total Estimated Net Effect on <u>All</u> Federal Funds</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<b>ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)</b>			
<b>FUND AFFECTED</b>	<b>FY 2026</b>	<b>FY 2027</b>	<b>FY 2028</b>
<b>Total Estimated Net Effect on FTE</b>	<b>0</b>	<b>0</b>	<b>0</b>

- Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.
- Estimated Net Effect (savings or increased revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.

<b>ESTIMATED NET EFFECT ON LOCAL FUNDS</b>			
<b>FUND AFFECTED</b>	<b>FY 2026</b>	<b>FY 2027</b>	<b>FY 2028</b>
<b>Local Government</b>	<b>\$0 to Unknown</b>	<b>\$0</b>	<b>\$0</b>

## FISCAL ANALYSIS

### ASSUMPTION

**Oversight** notes **House Amendment (HA) No. 1** changes the title of the bill. Oversight assumes this amendment will have no fiscal impact.

#### **HA No. 2 - §311.332 – Regulation of the donation of alcoholic beverages to certain organizations for non-resale purposes**

In response to similar legislation from the current session (HB 1340), officials from the **Department of Revenue** assumed the proposal would have no fiscal impact on their organization. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note for the DOR.

#### **HA No. 3 - §311.355 – Repeals provisions relating to rebate coupons from manufacturers of intoxicating liquor**

In response to similar legislation from the current session (HCS HB 964), officials from the **Department of Revenue (DOR)** state currently manufacturers of intoxicating liquor other than beer and wine, are allowed to offer coupons to customers for the purchase of their brand of liquor. These coupons are mail-in rebates from the consumer to the manufacturer. This proposal is allowing beer manufacturers to offer these types of coupons.

DOR will not be impacted by this provision as the full price of the intoxicating liquor will still be subject to sales tax at the retail store. The customer is getting the rebate from the manufacturer after proof of purchase. Therefore, sales tax will have already been collected on the product.

**Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note.

In response to similar legislation from the current session (SB 515), officials from the **Office of Administration - Budget and Planning** deferred to the DPS-ATC regarding the potential fiscal impact of this proposal.

#### **§311.520 – Inspection and gauging fees on barrels of malt liquor**

Officials from the **Department of Public Safety (DPS) – Alcohol and Tobacco Control (ATC)** state §311.520 is revised to establish a separate inspection and gauging fee for American brewery malt liquor and foreign import malt liquor. The charge for foreign import malt liquor will be \$1.86 per barrel, which is the current charge for all malt liquor manufactured in, imported into, and distributed in Missouri. The new charge for American brewery malt liquor will be \$0.62 per barrel, which is 1/3 of what is currently charged. \$6,859,765 was collected by the ATC

in FY2024 on all malt liquor manufactured in, imported into, and distributed in Missouri. This change would have reduced the collections by **\$4,116,434**, which will be **lost general revenue** each year if this bill is implemented.

The ATC does not currently collect information to identify what inspection and gauging fees collected are from American brewery or foreign imported malt liquor. To calculate the potential impact, the ATC took all collections from Missouri manufacturers (American brewery) and reduced the collections by 1/3, which accounts for \$2,514,010 of the lost revenue. To identify the portion of collections relative to foreign import malt liquor, the ATC looked at the registered brands for all Missouri licensed importers (solicitors), calculated the percentage of American brands versus total registered brands per licensee, used that percentage to calculate the estimated inspection and gauging fees collected on American brewery imported malt liquor, and reduced those collections by 1/3. For example, if the importer has 120 American brewery registered brands out of 150 total registered brands, and they paid \$5,000 in fees in FY2024, the new fee structure would reduce their charges to \$1,333.333, creating a loss of \$3,666.67 in general revenue ( $120/150 = .80$  American brands  $\times$  \$5,000 = \$4,000 FY2024 American brewery fees paid  $\times$  1/3 = \$1,333.33 American brewery fees paid with new rate). Using this calculation for all Missouri licensed importers, the estimated decrease in general revenue is \$1,602,424. This method of calculation for importers may not be reflective of actual distribution, and the actual could be more or less of fees paid by American brewery versus foreign imported malt liquor; however, the ATC has no other way to estimate the impact since the division does not currently collect information to identify which category, American or foreign, the fees collected applies to.

In order to implement the change proposed by the legislation, the ATC will have to add functionality to the on-line reporting system to be able to differentiate between American brewery and foreign import malt liquor, as well as establish a different fee rate for each. The ATC is currently in the process of working with a vendor to develop an on-line licensing system, which will also shift the current ATC On-line system for reporting to this new system. ATC would have to add these changes to the new system and estimate it could cost as much as \$150,000.

**Oversight** has no information to the contrary. Therefore, Oversight will present the fiscal impact of this proposal as provided by the DPS-ATC.

In response to the previous version of this proposal, officials from the **Office of Administration - Budget and Planning** and the **Department of Revenue** each deferred to the DPS-ATC for the potential fiscal impact of this proposal.

In response to the previous version of this proposal, officials from the **City of Kansas City** assumed the proposal will have no fiscal impact on their organization. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note.

#### **HA No. 4 - §311.2026 – FIFA World Cup Tournament**

In response to similar legislation from the current session (HB 1265), officials from the **Department of Revenue (DOR)**, the **City of Kansas City**, the **City of O’Fallon** and the **City of Osceola** each assumed the proposal will have no fiscal impact on their respective organizations. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note for these agencies.

**Oversight** assumes this proposal extends the hours that alcohol is allowed for consumption during the FIFA World Cup Tournament and expires on July 20, 2026. Oversight will reflect a \$0 to unknown revenue gain for this proposal for local political subdivisions for FY 2026.

**Oversight** only reflects the responses received from state agencies and political subdivisions; however, other cities and various county officials were requested to respond to this proposed legislation but did not. A listing of political subdivisions included in the Missouri Legislative Information System (MOLIS) database is available upon request.

#### Bill as a whole

Officials from the **Department of Commerce and Insurance** and the **Department of Public Safety (DPS) - Missouri Gaming Commission** each assume the proposal will have no fiscal impact on their respective organizations. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note for these agencies.

#### Rule Promulgation

Officials from the **Joint Committee on Administrative Rules** assume this proposal is not anticipated to cause a fiscal impact beyond its current appropriation.

Officials from the **Office of the Secretary of State (SOS)** note many bills considered by the General Assembly include provisions allowing or requiring agencies to submit rules and regulations to implement the act. The SOS is provided with core funding to handle a certain amount of normal activity resulting from each year's legislative session. The fiscal impact for this fiscal note to the SOS for Administrative Rules is less than \$5,000. The SOS recognizes that this is a small amount and does not expect that additional funding would be required to meet these costs. However, the SOS also recognizes that many such bills may be passed by the General Assembly in a given year and that collectively the costs may be in excess of what the office can sustain with its core budget. Therefore, the SOS reserves the right to request funding for the cost of supporting administrative rules requirements should the need arise based on a review of the finally approved bills signed by the governor.

<u>FISCAL IMPACT – State Government</u>	FY 2026 (10 Mo.)	FY 2027	FY 2028
<b>GENERAL REVENUE FUND</b>			
<u>Loss</u> – DPS-ATC (§311.520) – reduction in fees collected	(\$3,430,362)	(\$4,116,434)	(\$4,116,434)
<b>ESTIMATED NET EFFECT ON THE GENERAL REVENUE FUND</b>	<b><u>(\$3,430,362)</u></b>	<b><u>(\$4,116,434)</u></b>	<b><u>(\$4,116,434)</u></b>
<b>ALCOHOL AND TOBACCO CONTROL FUND (0544)</b>			
<u>Cost</u> – DPS-ATC (§311.520) – on-line system development	(\$150,000)	\$0	\$0
<b>ESTIMATED NET EFFECT ON THE ALCOHOL AND TOBACCO CONTROL FUND</b>	<b><u>(\$150,000)</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>

<u>FISCAL IMPACT – Local Government</u>	FY 2026 (10 Mo.)	FY 2027	FY 2028
<b>LOCAL GOVERNMENTS – CITY OF KANSAS CITY</b>			
<u>Revenue</u> - §311.2026 – Potential additional revenue for alcohol sold because of extended hours	<u>\$0 to Unknown</u>	<u>\$0</u>	<u>\$0</u>
<b>ESTIMATED NET EFFECT ON LOCAL GOVERNMENTS</b>	<b><u>\$0 to Unknown</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>

FISCAL IMPACT – Small Business

This proposal could have a positive impact on small liquor businesses depending on how much foreign or American brewery malt liquor they import as the fees they would be required to pay would be reduced. (§311.520)

Small businesses who participate in the extended hours of selling alcohol during the FIFA World Cup Tournament could have a positive impact from this proposal. (§311.2026)

### FISCAL DESCRIPTION

Currently, the Department of Revenue collects \$1.86 per barrel for all malt liquors, for the inspection and gauging of malt liquors.

Beginning January 1, 2026, the Department must collect \$0.62 per barrel for all malt liquor manufactured in an American brewery, and \$1.86 per barrel for all foreign import malt liquor, for the inspection and gauging of malt liquors.

Every manufacturer, out-of-state solicitor, and wholesale dealer must make a duplicate invoice of the charges showing: (1) The date; (2) Amount and value of each class of liquors shipped or delivered; and (3) The country of origin for all foreign imports. Each invoice must be retained for two years.

This bill allows any establishment licensed to sell liquor by the drink at retail for consumption on the premises to sell, serve, and allow for the consumption of alcohol between 6:00 a.m. and 5:00 a.m. the following day for the duration of the 2026 FIFA World Cup Tournament, June 11, 2026 through July 19, 2026.

Licenses are not required to apply for special or temporary licenses or permits in order to extend their alcohol sales hours.

Any city, county, district, or other political subdivision may, by ordinance, exempt itself from the provisions of this bill or modify the temporary period for extended alcohol sales hours.

This provision expires on July 20, 2026. (§311.2026)

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

### SOURCES OF INFORMATION

Office of Administration - Budget and Planning  
Department of Commerce and Insurance  
Department of Revenue  
Department of Public Safety –  
    Alcohol and Tobacco Control  
    Missouri Gaming Commission  
Office of the Secretary of State

L.R. No. 2115H.01P  
Bill No. Perfected HB 1041  
Page 8 of 8  
April 17, 2025

City of Kansas City  
Joint Committee on Administrative Rules



Julie Morff  
Director  
April 17, 2025



Jessica Harris  
Assistant Director  
April 17, 2025