

BILL NUMBER: HB 1068				DATE: 3/4/2025		
COMMITTEE: Economic Develop	COMMITTEE: Economic Development					
TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	MATIONAL PURPOSES		
		WITNESS NAME				
INDIVIDUAL:						
WITNESS NAME: ARNIE C."HONEST-ABE" DIENOFF-STATE PUBLIC ADVOCATE PHONE NUMBER:						
BUSINESS/ORGANIZATIO	ON NAME:		TITLE:			
ADDRESS:	ADDRESS:					
CITY:			STATE:	ZIP:		
EMAIL: arniedienoff@yah	oo.com	ATTENDANCE: In-Person	SUBMIT 3/4/2 0	DATE: 125 11:27 PM		
THE INFORMA	TION ON THIS FORM	I IS PUBLIC RECORI	D UNDER CH	APTER 610, RSMo.		

I am in Support of this Bill. This Bill makes sense.



BILL NUMBER: HB 1068				DATE: 3/4/2025
COMMITTEE: Economic Develop	oment			
TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: BRAD JONES			PHONE NUMB 573-619-3 0	
REPRESENTING: NFIB			TITLE:	
ADDRESS: 308 E. HIGH				
CITY: JEFFERSON CITY			STATE: MO	ZIP: 65101
EMAIL: Brad.Jones@nfib.o	org	ATTENDANCE: Written	SUBMIT D 3/2/202	ATE: 5 6:44 PM
THE INFORMAT	TION ON THIS FORM	I IS PUBLIC RECORI	UNDER CHA	PTER 610. RSMo.



BILL NUMBER: HB 1068				DATE: 3/4/2025
COMMITTEE: Economic Develor	oment			
TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: CADE TREMAIN			PHONE NUME 573-634-3	
REPRESENTING: MISSOURI CHAME	BER OF COMMERCE A	ND INDUSTRY	TITLE: LOBBYIS	Т
ADDRESS: 428 EAST CAPITOL AVENUE				
CITY: JEFFERSON CITY			STATE: MO	ZIP: 65101
EMAIL:		ATTENDANCE:	SUBMIT [3/4/202	DATE: 25 12:00 AM
THE INFORMA	TION ON THIS FOR	M IS PUBLIC RECOR	D UNDER CHA	PTER 610, RSMo.



BILL NUMBER: HB 1068				DATE: 3/4/2025
COMMITTEE: Economic Develop	oment			
TESTIFYING:	☑IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
REGISTERED LO	OBBYIST:			
WITNESS NAME: KATIE GAMBLE			PHONE NUME 573-634-4	
REPRESENTING: MISSOURI HOTEL	AND LODGING ASSO	CIATION	TITLE: LOBBYIS	т
ADDRESS: PO BOX 1865				
CITY: JEFFERSON CITY			STATE: MO	ZIP: 65102
EMAIL:		ATTENDANCE:	SUBMIT I 3/4/202	DATE: 25 12:00 AM
THE INFORMAT	TION ON THIS FOR	M IS PUBLIC RECOR	D UNDER CHA	PTER 610. RSMo.



MISSOURI HOUSE OF REPRESENTATIVES

WITNESS APPEARANCE FORM

BILL NUMBER: HB 1068				3/4/2	: 2025
COMMITTEE: Economic Develop	ment			·	
TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO	☐FOR INFO	RMATION	NAL PURPOSES
		WITNESS NAME			
BUSINESS/ORG	ANIZATION:				
WITNESS NAME: MATHEW KAGEL			PHONE	NUMBER:	
BUSINESS/ORGANIZATIO INTERNATIONAL F	N NAME: FRANCHISE ASSOCIAT	ION		•	ATE & LOCAL RELATIONS
ADDRESS: 1900 K. ST. NW					
CITY: WASHINGTON			STATE: DC		ZIP: 20006
EMAIL: mkagel@franchise	.org	ATTENDANCE: Written		BMIT DATE: 11/2025 3:3	36 PM

THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.

Matthew W. KagelInternational Franchise Association1900 K St. NWSte. 700Washington, DC 20006February 21, 2025The Honorable Chairwoman Sherri GallickMissouri State Capitol 201 W Capitol Ave. Jefferson City, MO 65101Dear Chairwoman Gallick, Vice Chairman Thompson, and Members of the Committee:On behalf of the International Franchise Association (IFA), representing all three segments of the franchise model—franchisees, franchisors, and the supplier industry — I wish to express our strong support for HB 1068, which clarifies the relationship between franchisees and franchisors. Right here in Missouri, franchising accounts for over 175,000 jobs across more than 16,600 franchise establishments, contributing over \$17.7 billion in economic activity in 2024.HB 1068 is a proactive measure to ensure that future regulatory changes do not disrupt the well-established relationship between franchisors and franchisees. By codifying the long-accepted standard that franchisors and franchisees are not joint employers, this bill provides much-needed certainty for small business owners operating under the franchise model. Without this clarity in state law, future actions at the federal level could create unnecessary uncertainty and risk for local businesses. HB 1068 safeguards Missouri's franchise businesses by ensuring they are not subject to shifting interpretations of joint employment under state law. One need to look no further than the uncertainty created for over a decade at the National Labor Relations Board (NLRB) under the Obama & Biden Administrations in Washington and the billions it cost the franchise business model in needless litigation. This clarification is critical for franchise businesses currently operating in Missouri and those looking to expand into the state. By providing clear legal guidance, HB 1068 reinforces Missouri's commitment to fostering a strong business environment. Additionally, state agencies will benefit from clear legislative directions on how to oversee the franchise industry. Twenty-one other states have already enacted similar legislation, and passing HB 1068 will ensure Missouri remains a welcoming place for franchising to grow and thrive. We urge the passage of HB 1068 to protect Missouri's franchise businesses and provide them with the certainty they need to succeed.Respectfully, Matthew W. KagelDirector, State & Local Government RelationsInternational Franchise Association



BILL NUMBER: HB 1068				DATE: 3/4/2025	
COMMITTEE: Economic Develo	pment				
TESTIFYING:	✓ IN SUPPORT OF	☐ IN OPPOSITION TO	FOR INFORM	MATIONAL PURPOSES	
		WITNESS NAME			
REGISTERED L	OBBYIST:				
WITNESS NAME: MICHAEL HENDE	RSON		PHONE NUM 573-520- 7		
REPRESENTING: U S CHAMBER OF ASSOCIATION	F COMMERCE; AMERIC	AN HOTEL AND LODGIN	G LOBBYIS	ЭТ	
ADDRESS: 235 EAST HIGH STREET, SUITE 301					
CITY: JEFFERSON CITY	,		STATE: MO	ZIP: 65101	
EMAIL:		ATTENDANCE:	SUBMIT 3/4/20	DATE: 25 12:00 AM	
THE INICODMA	TION ON THIS EOD	M IS DIIRLIC PECOPI	D LINDED CH	APTER 610 PSMo	



MISSOURI HOUSE OF REPRESENTATIVES

WITNESS APPEARANCE FORM

BILL NUMBER: HB 1068				DATE: 3/4/2025	
COMMITTEE: Economic Development					
TESTIFYING:	☑ IN SUPPORT OF	☐ IN OPPOSITION TO		ATIONAL PURPOSES	
		WITNESS NAME			
BUSINESS/ORG	ANIZATION:				
WITNESS NAME: NAIM A MUHAMM	AD		PHONE NUME 314-556-4		
BUSINESS/ORGANIZATION COMMUNITY ACT			TITLE:		
ADDRESS: 2331 WHARTON CT					
CITY: FLORISSANT			STATE: MO	ZIP: 63031	
EMAIL: naimabdulmuham	mad@yahoo.com	ATTENDANCE: In-Person	SUBMIT D 2/24/20	OATE: 25 7:23 PM	

THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.

Naim Muhammad, Counselor, Owner/Co-DirectorNaim Muhammad is a Professional Counselor, having graduated from the University of Missouri with a master's Degree in counseling psychology and Lindenwood University with a BS in business. He has been a Counselor since 2004 but has been working in the field of community health in various capacities since 1998. Mr. Muhammad has 25 years of substance abuse counseling, residential treatment, community outreach and assisting individuals who are members of the aging population and elderly in the private and public sector. He is compassionate and has a strong desire to provide valuable community health, his clients and to the community. Naim is the CEO of Community Action Team and oversees hiring, monitoring the training, policies and procedures, billing, and the marketing team.



BILL NUMBER: HB 1068				DATE: 3/4/2025
COMMITTEE: Economic Develo	pment		·	
TESTIFYING:	☐ IN SUPPORT OF	✓ IN OPPOSITION TO	☐FOR INFORMA	TIONAL PURPOSES
		WITNESS NAME		
INDIVIDUAL:				
WITNESS NAME: ALEX CASON			PHONE NUMBER	R:
BUSINESS/ORGANIZATION	ON NAME:		TITLE:	
ADDRESS:				
CITY:			STATE:	ZIP:
EMAIL: strandedvisitor@g	gmail.com	ATTENDANCE: Written	SUBMIT DA 2/24/202	TE: 5 8:03 PM
THE INFORMA	TION ON THIS FOR	M IS PUBLIC RECORE	UNDER CHAP	TER 610. RSMo.

Any person who works at a franchise should be legally considered an employee of the franchise.



BILL NUMBER: HB 1068				DATE: 3/4/2025
COMMITTEE: Economic Development				
TESTIFYING:	☐ IN SUPPORT OF	✓ IN OPPOSITION TO	☐FOR INFORM	ATIONAL PURPOSES
		WITNESS NAME		
INDIVIDUAL:				
WITNESS NAME: ARNIE C."HONES	T-ABE" DIENOFF-STAT	E PUBLIC ADVOCATE	PHONE NUMB	ER:
BUSINESS/ORGANIZATIO	ON NAME:		TITLE:	
ADDRESS:				
CITY:			STATE:	ZIP:
EMAIL: arniedienoff@yah	oo.com	ATTENDANCE: In-Person	SUBMIT D 2/25/20	ATE: 25 11:47 PM
THE INFORMA	TION ON THIS FOR	M IS PUBLIC RECOR	D UNDER CHA	PTER 610, RSMo.

I am Opposed to this Bill. Some thing fishy is taking place with this propose legislation. Defeat this Bill.