



MISSOURI HOUSE OF REPRESENTATIVES
WITNESS APPEARANCE FORM

BILL NUMBER: HB 1914		DATE: 2/25/2026	
COMMITTEE: Emerging Issues			
TESTIFYING: <input checked="" type="checkbox"/> IN SUPPORT OF <input type="checkbox"/> IN OPPOSITION TO <input type="checkbox"/> FOR INFORMATIONAL PURPOSES			
WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: C. NICHOLAS ANDERSON		PHONE NUMBER: 816-507-9997	
BUSINESS/ORGANIZATION NAME: MISSOURI AUTOMOBILE DEALERS ASSOCIATION/CHUCK ANDERSON		TITLE:	
ADDRESS: 1788 HOMESTEAD DR			
CITY: LIBERTY		STATE: MO	ZIP: 64060
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM	
THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.			



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WITNESS NAME		
BUSINESS/ORGANIZATION:		
WITNESS NAME: DOUG KOHNEN		PHONE NUMBER: 314-496-8789
BUSINESS/ORGANIZATION NAME: BEHLMANN CDJR; BEHLMANN GMC BUICK		TITLE: DEALER PRINCIPAL
ADDRESS: 175 TURNBULL TRAIL		
CITY: TROY		STATE: MO
		ZIP: 63379
EMAIL: dougk@behlmann.com	ATTENDANCE: Written	SUBMIT DATE: 2/25/2026 5:48 PM

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I'm a CDJR car dealer in Troy MO. For years I have discussed and fought against the ridiculous warranty labor and time rates that the manufacturers pay us to repair vehicles. When they claim that a motion study was conducted by their so called experts and they claim a repair only takes 3 hours but in real time it takes 9 hours. Who suffers? The dealer, the technician that is stuck fixing the vehicle. Technicians are leaving this industry especially the franchised new car dealers technicians because of this very reason. They don't pay accordingly to the job that needs to be done and they need to finally be accountable to fair labor rates and labor times rates.



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WITNESS NAME		
BUSINESS/ORGANIZATION:		
WITNESS NAME: DOUG SMITH		PHONE NUMBER:
BUSINESS/ORGANIZATION NAME: MISSOURI AUTOMOBILE DEALERS ASSOC.		TITLE: PROS/CEO
ADDRESS: 3322 AMERICAN AVE.		
CITY: JEFFERSON CITY		STATE: MO
		ZIP: 65109
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: JAMES RINGERING		PHONE NUMBER: 314-831-3300	
BUSINESS/ORGANIZATION NAME: CLEMENT CDJR		TITLE: SHOP FOREMAN	
ADDRESS: 2175 N. HWY 67			
CITY: FORISSANT		STATE: MO	ZIP: 63033
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM	
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: JASON DORTON		PHONE NUMBER: 314-831-3300	
BUSINESS/ORGANIZATION NAME: CLEMENT CHRYSLER, DODGE, JEEP RAM		TITLE: GENERAL MANAGER	
ADDRESS: 2175 N. HWY 67			
CITY: FLORISSANT		STATE: MO	ZIP: 63034
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM	
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: STEVE BROWN		PHONE NUMBER: 314-808-2337	
BUSINESS/ORGANIZATION NAME: FRANK LETA AUTOMOTIVE		TITLE: GENERAL MGR	
ADDRESS: 11777 TESSON FERRY RD			
CITY: ST. LOUIS		STATE: MO	ZIP: 63128
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM	
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: TREVIN REED		PHONE NUMBER: 816-436-6300	
BUSINESS/ORGANIZATION NAME: REED AUTOMOTIVE GROUP		TITLE: OWNER	
ADDRESS: 9550 NW PRAIRIE VIEW ROAD			
CITY: KANSAS CITY		STATE: MO	ZIP: 64155
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM	
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WITNESS NAME		
INDIVIDUAL:		
WITNESS NAME: ZACHARY SEEL		PHONE NUMBER:
BUSINESS/ORGANIZATION NAME:		TITLE:
ADDRESS:		
CITY:		STATE: ZIP:
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM
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WITNESS NAME			
INDIVIDUAL:			
WITNESS NAME: ARNIE C. "HONEST-ABE" DIENOFF-STATE PUBLIC ADVOCAT		PHONE NUMBER:	
BUSINESS/ORGANIZATION NAME:		TITLE:	
ADDRESS:			
CITY:		STATE:	ZIP:
EMAIL:	ATTENDANCE: In-Person		SUBMIT DATE: 2/25/2026 11:59 PM
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WITNESS NAME		
INDIVIDUAL:		
WITNESS NAME: HOLLI SLEDD		PHONE NUMBER:
BUSINESS/ORGANIZATION NAME:		TITLE:
ADDRESS:		
CITY:		STATE: ZIP:
EMAIL:	ATTENDANCE: In-Person	SUBMIT DATE: 2/25/2026 4:41 PM
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: JEFF PERRY		PHONE NUMBER: 248-321-2246	
BUSINESS/ORGANIZATION NAME: GENERAL MOTORS		TITLE: DIRECTOR, US DEALER POLICY	
ADDRESS: 29427 LOUIS CHEVROLET DR.			
CITY: WARREN		STATE: MO	ZIP: 48093
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM	
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WITNESS NAME			
INDIVIDUAL:			
WITNESS NAME: MARC DERAS		PHONE NUMBER:	
BUSINESS/ORGANIZATION NAME:		TITLE:	
ADDRESS:			
CITY:		STATE:	ZIP:
EMAIL:	ATTENDANCE: In-Person		SUBMIT DATE: 2/25/2026 4:55 PM
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: MATTHEW ERWIN		PHONE NUMBER: 703-473-4109	
BUSINESS/ORGANIZATION NAME: MAZDA NORTH AMERICAN OPERATIONS		TITLE: DIRECTOR, STATE GOV. AFFAIRS	
ADDRESS: 1025 CONN. AVE #910			
CITY: WASHINGTON		STATE: DC	ZIP: 20036
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM	
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: NICK STEINGART		PHONE NUMBER: 239-810-9367	
BUSINESS/ORGANIZATION NAME: ALLIANCE FOR AUTOMOTIVE INNOVATION		TITLE: DIRECTOR	
ADDRESS: 1050 K ST NW SUITE 650			
CITY: WASHINGTON		STATE: DC	ZIP: 20001
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM	
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WITNESS NAME		
BUSINESS/ORGANIZATION:		
WITNESS NAME: RAY MCCARTY		PHONE NUMBER: 573-634-2246
BUSINESS/ORGANIZATION NAME: ASSOCIATED INDUSTRIES OF MISSOURI		TITLE: PRESIDENT/CEO
ADDRESS: 3234 W TRUMAN BLVD		
CITY: JEFFERSON CITY		STATE: MO
		ZIP: 65109
EMAIL: rmccarty@aimo.com	ATTENDANCE: In-Person	SUBMIT DATE: 2/24/2026 5:13 PM
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Associated Industries of Missouri opposes this bill. The current process compensates dealers appropriately for warranty work performed.



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WITNESS NAME		
INDIVIDUAL:		
WITNESS NAME: SARAH BERRY		PHONE NUMBER:
BUSINESS/ORGANIZATION NAME:		TITLE:
ADDRESS:		
CITY:		STATE: ZIP:
EMAIL:	ATTENDANCE: Written	SUBMIT DATE: 2/24/2026 12:03 PM
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If enacted, HB 1914 will face foreseeable litigation under:

The Contract Clause (U.S. Const. art. I, § 10),
Missouri Constitution art. I, § 13,
Federal preemption principles,
Dormant Commerce Clause challenges tied to national manufacturer regulation.

The bill replaces negotiated reimbursement structures with a mandatory state pricing regime.

That shift is legally exposed.

For these reasons, I respectfully urge a vote of Do Not Pass.



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WITNESS NAME		
BUSINESS/ORGANIZATION:		
WITNESS NAME: TOM TRISDALE		PHONE NUMBER: 310-292-2168
BUSINESS/ORGANIZATION NAME: TOYOTA MOTOR NA		TITLE:
ADDRESS: 6565 HEADQUARTERS DRIVE		
CITY: PLANO		STATE: TX
		ZIP: 75024
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM
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WITNESS NAME		
REGISTERED LOBBYIST:		
WITNESS NAME: TONY REINHART		PHONE NUMBER: 202-361-6502
REPRESENTING: FORD MOTOR COMPANY		TITLE:
ADDRESS: 8140 CLEARWATER DR		
CITY: PARKVILLE		STATE: MO
		ZIP: 64152
EMAIL:	ATTENDANCE:	SUBMIT DATE: 2/25/2026 12:00 AM
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